

2023

Community
Profile

Invest in

The Rural Municipality of

De Salaberry

MANITOBA, CANADA





Nunavut

Hudson's Bay

Churchill

Lynn Lake

Thompson

Gillam

Flin Flon

Saskatchewan

The Pas

Norway House

Grand Rapids

Lake Manitoba

Lake Winnipeg

Ontario

Scale: 100 mi

0 100 km

Dauphin

Portage la Prairie

Selkirk

Winnipeg

Brandon

RM OF DE SALABERRY

North Dakota

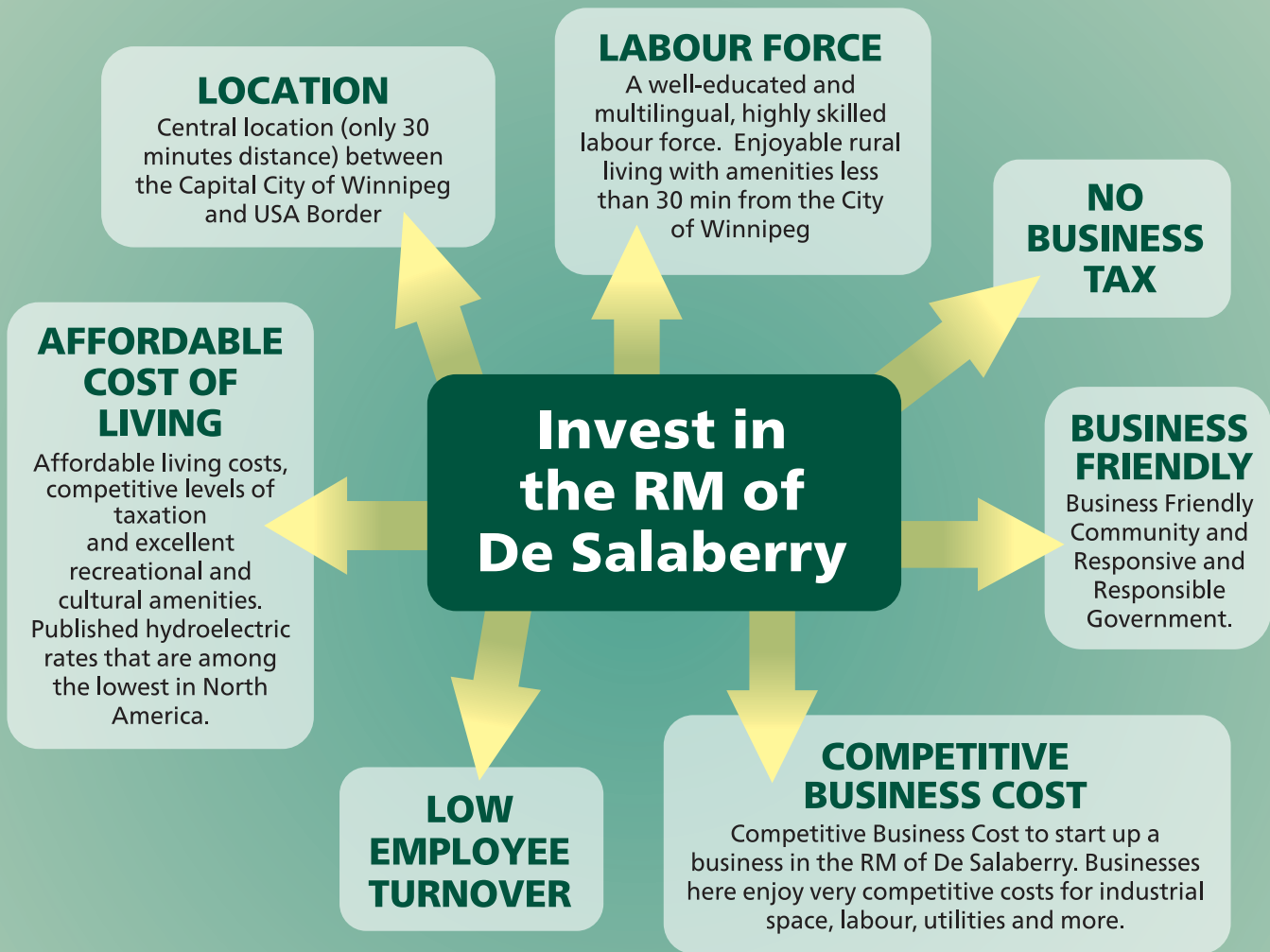
Minnesota

Rural Municipality of **DE SALABERRY**

Nestled in the heart of South Eastern Manitoba, the Rural Municipality of De Salaberry is blessed by the most fertile agricultural regions of Manitoba's Red River Valley to the west, the natural beauty of oak and poplar woodlands on the eastern escarpment and the scenic Rat River that slowly meanders northwards. It is with these qualities that the municipality, founded by the fur trade and farming pioneers in the mid-1800s, has embraced not only agriculture but also tourism and recreation as their primary resources.

Situated 30 minutes south of the City of Winnipeg and 30 minutes north of the United States border via PTH 59, the location of the Local Urban District of St. Malo, De Salaberry's largest community, and the hamlets of Otterburne, Dufrost, La Rochelle and Carey makes De Salaberry, with a population of 3,918 residents, an attractive area to work, live and play. The municipality holds the jewel of southeastern Manitoba in Lake St. Malo along with the St. Malo Provincial Park, one of the busiest Provincial Parks in Manitoba enjoyed by over 250,000 visitors every year. With these natural settings and peaceful country living it is no wonder why De Salaberry has quickly become one of the most sought rural residential and cottage country destinations in the Province.





VISION Statement

The RM of De Salaberry maintains a strong rural and farming heritage that should be shared with residents and visitors alike. De Salaberry will strive to protect its rich agricultural lands, and urban centres will be encouraged to grow as connected, active, age-friendly communities. Supporting economic diversity and environmental sustainability will be a priority.

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RURAL MUNICIPALITY OF DE SALABERRY

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Message from the Reeve

On behalf of the residents and Council, it is my pleasure to welcome you to the Rural Municipality of De Salaberry.

De Salaberry is a diverse bilingual community with vibrant French and Métis communities situated 30 minutes south of the City of Winnipeg and 30 minutes north of the United States border via Highway 59 and includes the communities of St. Malo, Otterburne, Dufrost, La Rochelle and Carey.

From agricultural regions to the natural beauty of oak and poplar woodlands on the eastern escarpment and the scenic Rat River that slowly meanders through the municipality, these are some of the many qualities that make De Salaberry a great place to live, work and play.

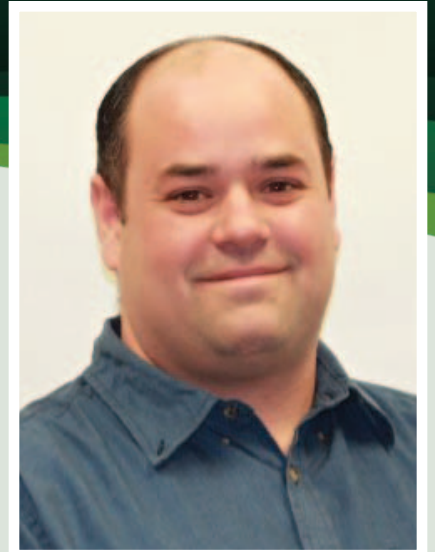
The municipality holds the jewel of southeastern Manitoba in Lake St. Malo along with the St. Malo Provincial Park, making this a great place to come and relax for a picnic or a holiday.

If you are looking for a place to call home for your family or for your business, the RM of De Salaberry is looking forward to meet with you as the possibilities are endless.

So why don't you come in, make yourself at home, and see what our municipality has to offer.

We hope to see you soon!

*Darrel Cure,
Reeve, RM of De Salaberry*



About the Municipality

Our Community

The Rural Municipality of De Salaberry was officially incorporated in December 1883 and was named after the Charles-Michel d'Irumberry de Salaberry, British army and Canadian militia officer, in recognition of his military work for Manitoba.

The RM of De Salaberry is only 30 minutes south of the City of Winnipeg and 30 minutes north of the United States border via Highway 59, the location of the Local Urban District of St. Malo, De Salaberry's largest community, and the hamlets of Otterburne, Dufrost, La Rochelle and Carey makes De Salaberry, with a population of 3,918 residents, an attractive area to work, live and play.

Nestled in the heart of South Eastern Manitoba, the Rural Municipality of De Salaberry is blessed by the most fertile agricultural regions of Manitoba's Red River Valley to the west, the natural beauty of oak and poplar woodlands on the eastern escarpment and the scenic Rat River that slowly meanders

northwards. It is with these qualities that the municipality, founded by the fur trade and farming pioneers in the mid-1800s, has embraced not only agriculture but also tourism and recreation as their primary resources. De Salaberry is known for its incredibly rich farmland. The agricultural economy is highly diversified and includes poultry houses and grain and dairy farms. Additional municipal resources include tourism and recreation.

Besides agriculture, De Salaberry has a wide range of businesses and services, making it a great place to invest and prosper. The municipality also offers a number of services to help its local businesses. In addition to the Chambers of Commerce of St. Malo and St. Pierre Jolys, De Salaberry introduced BizPaL, an innovative online service that provides simplified access to information on permits, licences and other requirements for creating and operating a business, in partnership with the provincial and federal governments.



The municipality holds the jewel of southeastern Manitoba in Lake St. Malo along with the St. Malo Provincial Park, one of the busiest Provincial Parks in Manitoba enjoyed by over 250,000 visitors every year. With these natural settings and peaceful country living it is no wonder why De Salaberry has quickly become one of the most sought rural residential and cottage country destinations in the province.

Many of the families in De Salaberry value the benefits of enjoying the quiet country lifestyle. The Municipality is proud to support the utilization of its green space, trails, rinks and recreation centres. De Salaberry families enjoy plenty of opportunities to have fun. The Rat River Recreation Commission offers a wide range of cultural and sports activities, including arts and crafts, gymnastics, dance, outdoor family playgroups, cooking, hockey and baseball.

The RM of De Salaberry's impressive vegetation includes tallgrass prairie, bur oak, trembling aspen

and rough fescue grassland. Near the St. Malo Wildlife Management Area, St. Malo Lake offers many activities year-round, including hiking, cross-country skiing, tobogganing, skating, snowshoeing, windsurfing, beach volleyball, miniature golf, cycling, kayaking and sport fishing.

In Otterburne, the Providence University College and Theological Seminary is one of the largest Christian academic communities in Canada. Founded in 1925, it welcomes some 250 students each year.

Students K-12 can choose from four schools in the municipality: one French language school and three English language and French immersion schools.

Given its many assets and attractions, why don't you come visit, make yourself at home, and see what our municipality has to offer. Visit our website at www.rmdesalaberry.mb.ca

We hope to see you soon!



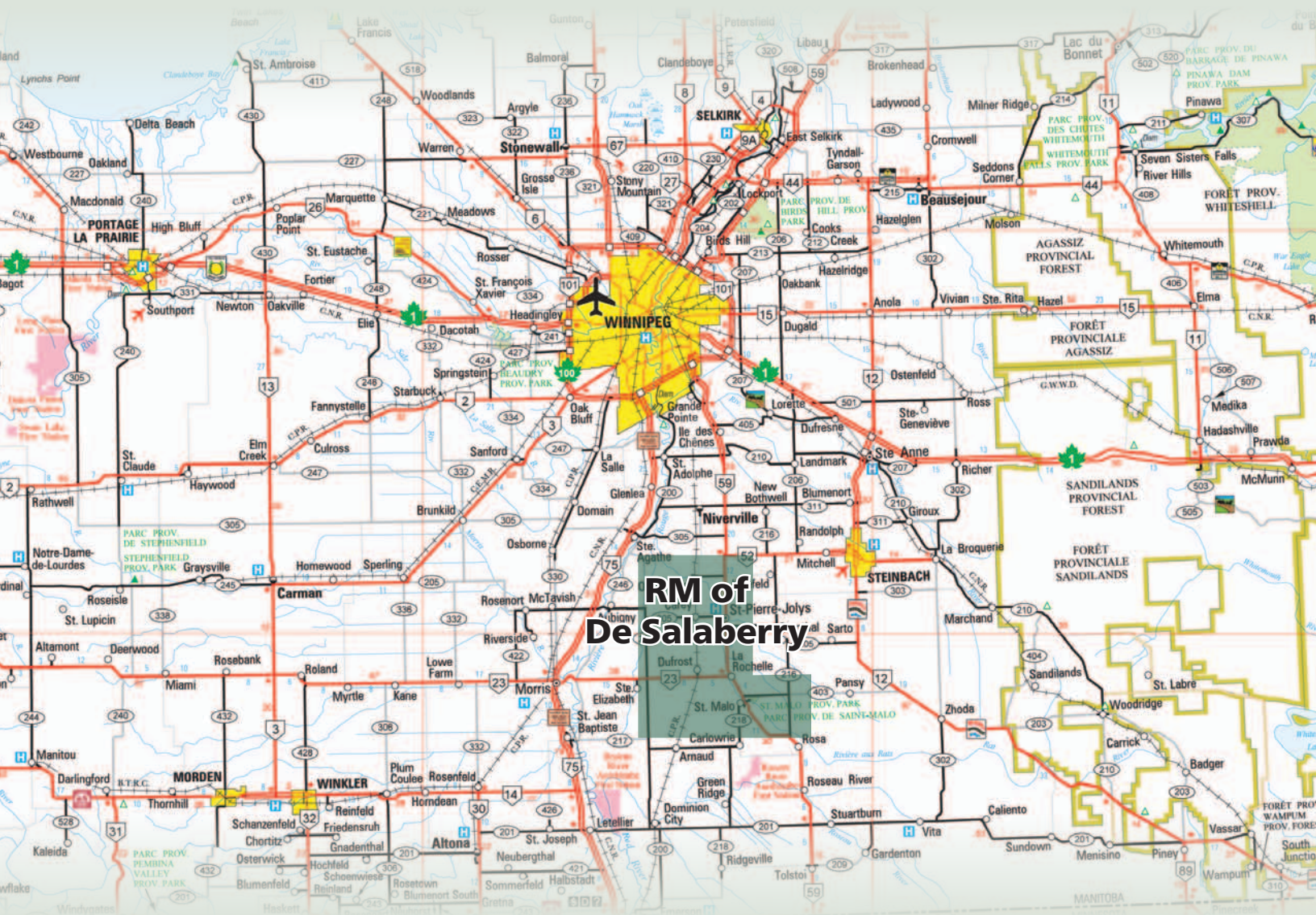
1.2 Location

The Rural Municipality of De Salaberry is centrally located on PTH Highway 59, one of the major provincial highways in the Province of Manitoba. The community is distanced only 30 minutes from the City of Winnipeg, as well as the City of Steinbach that offer quick access to all major amenities. The Pembina-Emerson border crossing, a 24-hour international U.S. border inspection station, is situated only 30 minutes from the Municipality.

The RM of De Salaberry is well connected by major PTH Highway #59 as well as rail spur lines. It is located

less than 1 hour from CentrePort, a 24/7 international cargo airport. CentrePort provides access to the three world class rail carriers and international trucking routes with a direct connection to the Mid Continental Trade Corridor.

Being less than 30 minutes drive from one of the Canadian's busiest border crossings with over million travelers per year and located on PTH Highway #59 makes the Rural Municipality of De Salaberry the primary location to invest.



1.3 Local Trade Zone

Truck Transport

- PTH No.59 runs through the Rural Municipality of De Salaberry
- Less than 1 hour (73.4km) from the CentrePort of Canada
- Less than 30 min (32 km) to the PTH 75, the major highway in the Province of Manitoba that is a link between the City of Winnipeg and the United States border.



Rail Transport

- Canadian Pacific Railway lines within the Municipality of De Salaberry
- Only 32 km to the Canadian National Railway



Air Transport

- 1 hour (78 km) to Winnipeg Richardson International Airport in the City of Winnipeg



Water Transport

- 1089 Km to Port of Churchill Arctic Seaport
- 2411 Km to Vancouver Pacific Port
- 3574 Km to Halifax Atlantic Port



2.0 Demographics

At present, the Rural Municipality of De Salaberry has reached a population growth 3918 people at the growing rate of 0.73% per year during the period from 2016 to 2021. According to Census Data during the last 10 years the population grew by 513 people, an average growth rate of 0.75% per year from 2016 to 2021.

2.1 Demographics

Population by Age Group RM of De Salaberry	Total 2021	Total 2016
0-4	275	280
5-9	320	280
10-14	285	265
15-19	240	240
20-24	250	235
25-29	250	205
30-34	250	245
35-39	270	215
40-44	205	215
45-49	220	205
50-54	220	255
55-59	245	265
60-64	310	230
65-69	225	170
70-74	135	120
75+	235	165

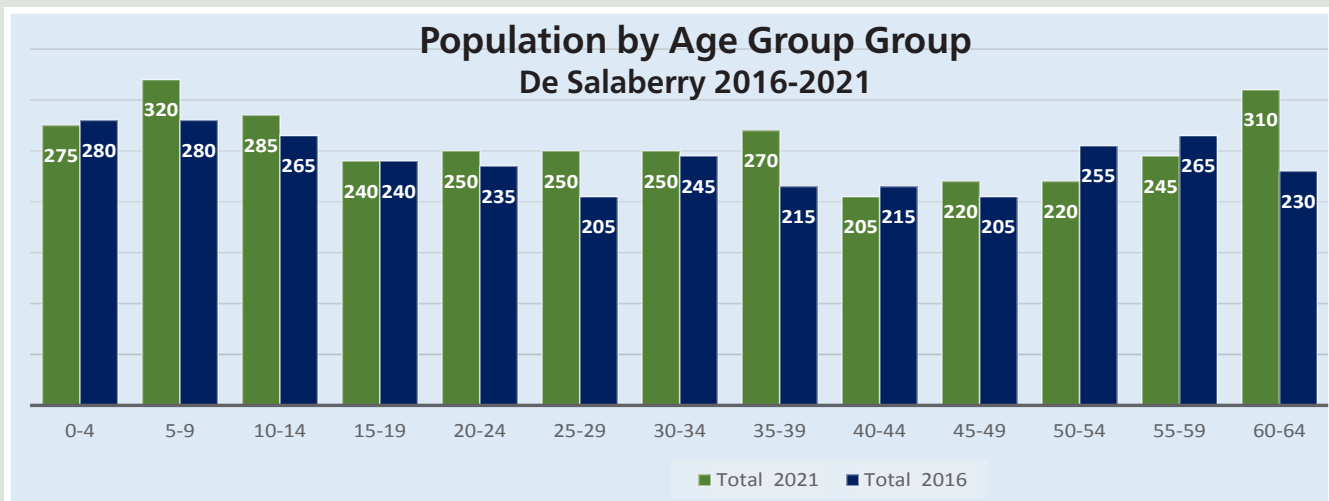


Population Facts:

According to the Census Data (2021) there were 3918 people living in the area. The population of the region increased by 513 people on average growth rate

Population Age Group Facts:

The largest population of RM of De Salaberry is the age group between 5 to 14, 35 to 49 and the 60 to 75+ age categories, and the least population age group is in the 10 to 34, 40 to 54 and 75+ categories. The region has more people by proportion than the Manitoba average in the 0 to 9, 35 to 39 and the 55 to 74 age categories. The median age of RM of De Salaberry is 36.8 years old.



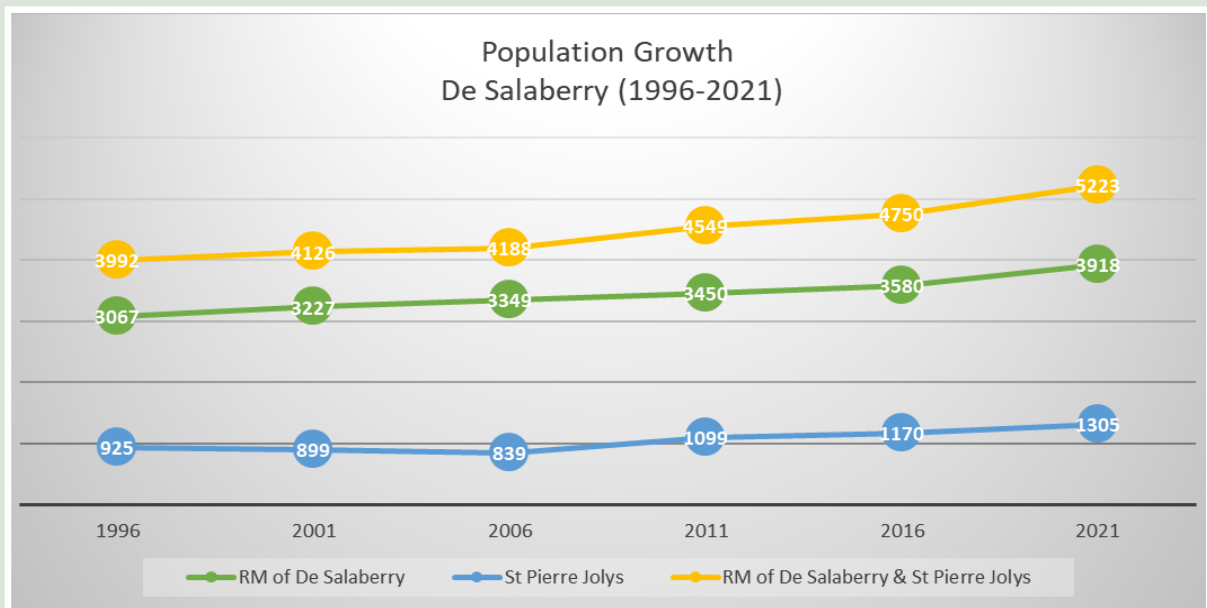
Data sources: Census Data 2021

2.2 Population Growth

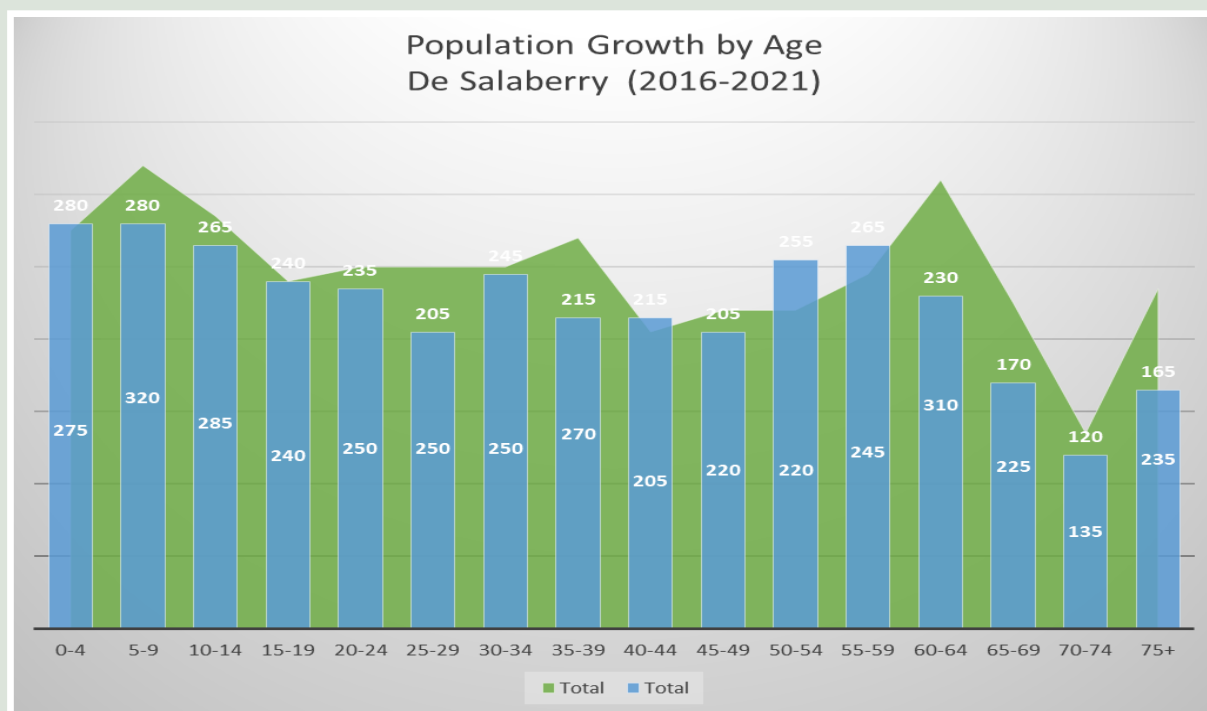
Name of the Municipality	1996	2001	2006	2011	2016	2021	% Change	Net decrease /increase
RM of De Salaberry	3067	3227	3349	3450	3580	3918	22%	513
St Pierre Jolys	925	899	839	1099	1170	1305	29%	245
RM of De Salaberry & St Pierre Jolys	3992	4126	4188	4549	4750	5223	24%	758

Source: Census Data 2021

2.3 RM of De Salaberry Population Change (1966-2021)



2.4 Population Growth in the Region by Age (2016-2021)



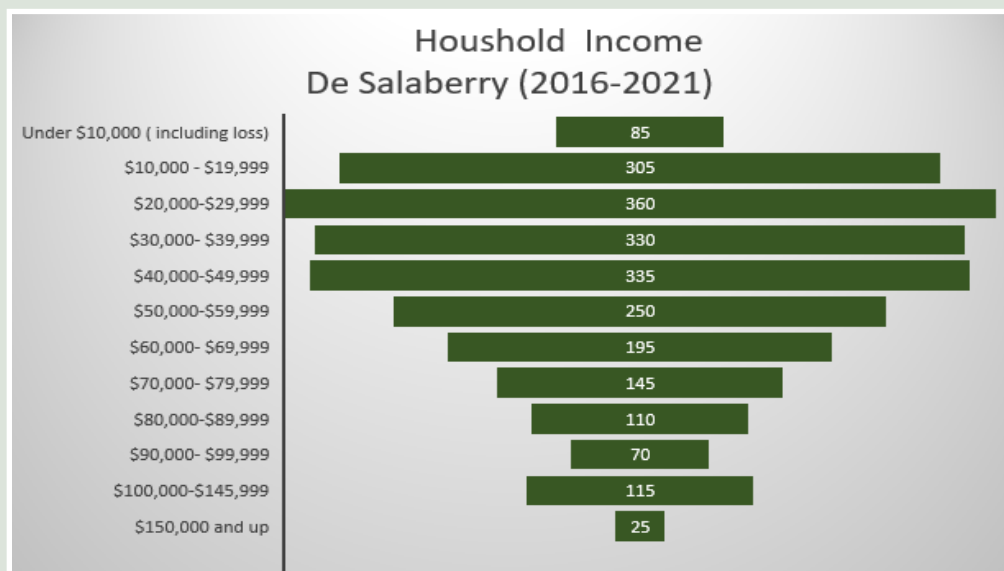
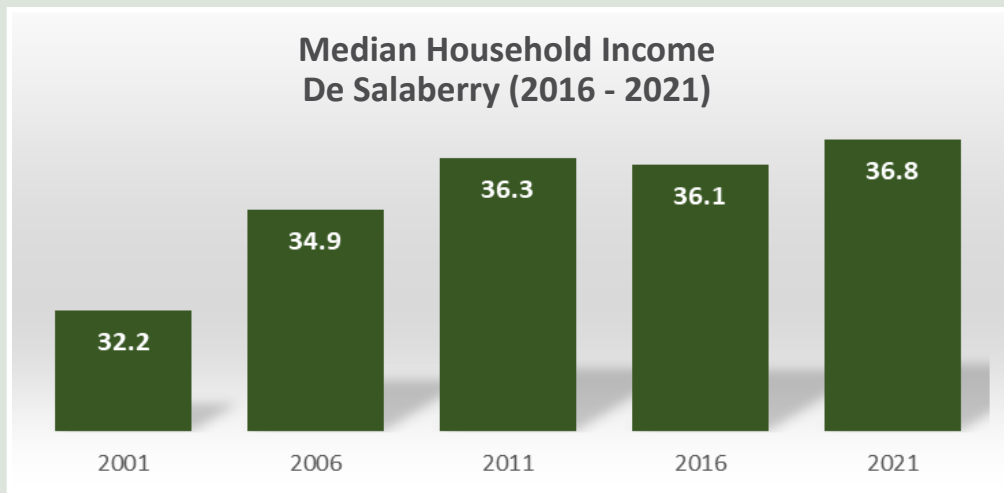
2.5 Household Income

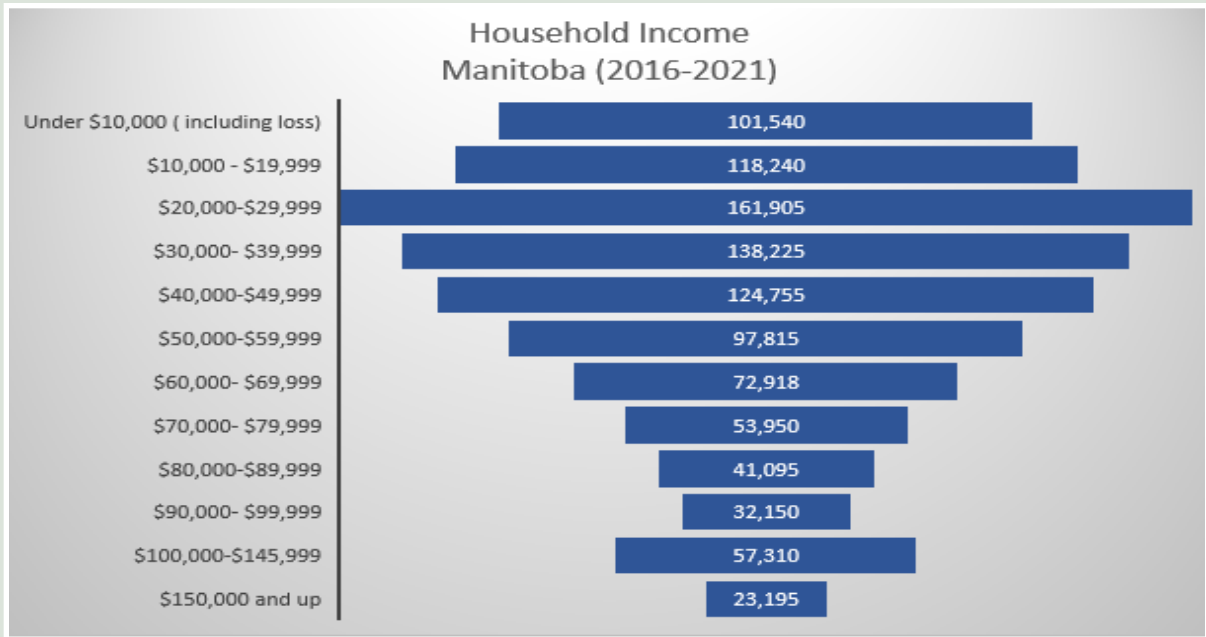
Household Income Facts:

According to 2021 Census date, the median after tax household income of RM of De Salaberry in 2020 was \$74,000 That is above the Manitoba average of \$69,000 and the national average of \$73,000. RM of De Salaberry has the sixth highest median after tax income among 13 municipalities in the South Eastman region.

The region has more households in the \$20,000 - \$79,999 income bracket, than the province of Manitoba. The median household income during the last census (2016-2021) increased by 10%.

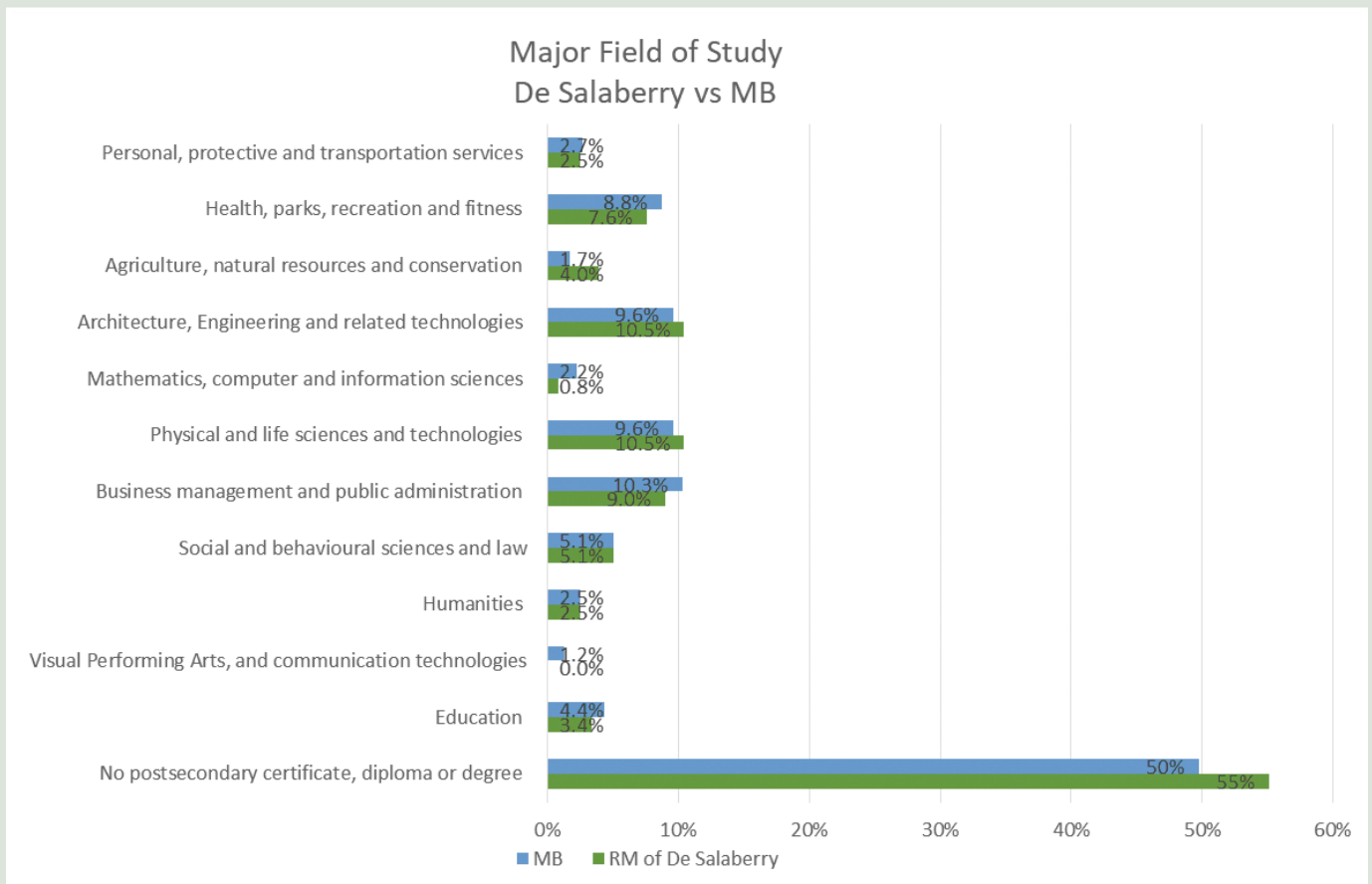
Total Family Income - age over 15 years old	De Salaberry	Manitoba
Under \$10,000 (including loss)	85	101,540
\$10,000 - \$19,999	305	118,240
\$20,000-\$29,999	360	161,905
\$30,000- \$39,999	330	138,225
\$40,000-\$49,999	335	124,755
\$50,000-\$59,999	250	97,815
\$60,000- \$69,999	195	72,918
\$70,000- \$79,999	145	53,950
\$80,000-\$89,999	110	41,095
\$90,000- \$99,999	70	32,150
\$100,000-\$145,999	115	57,310
\$150,000 and up	25	23,195





2.6 Population by Major Field of Study

In De Salaberry over 245 people are practicing in Engineering & related fields. The second highest occupied field is Health & related fields and third group is Business Management & Public Administration.

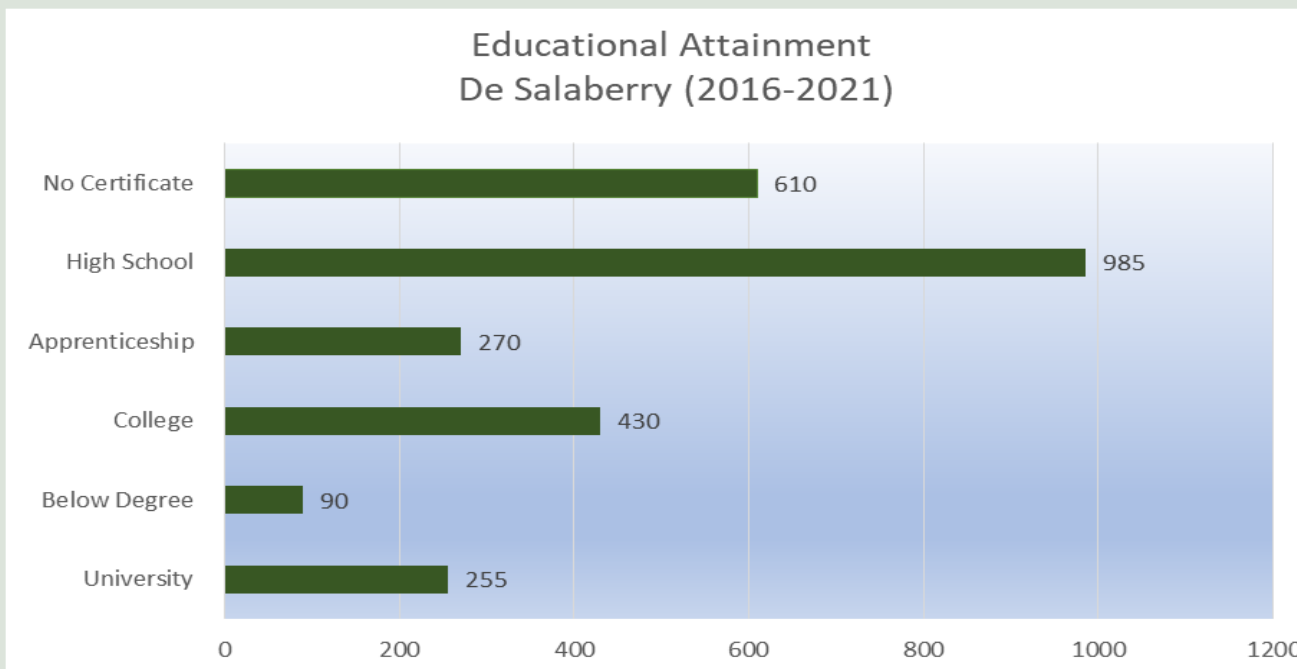
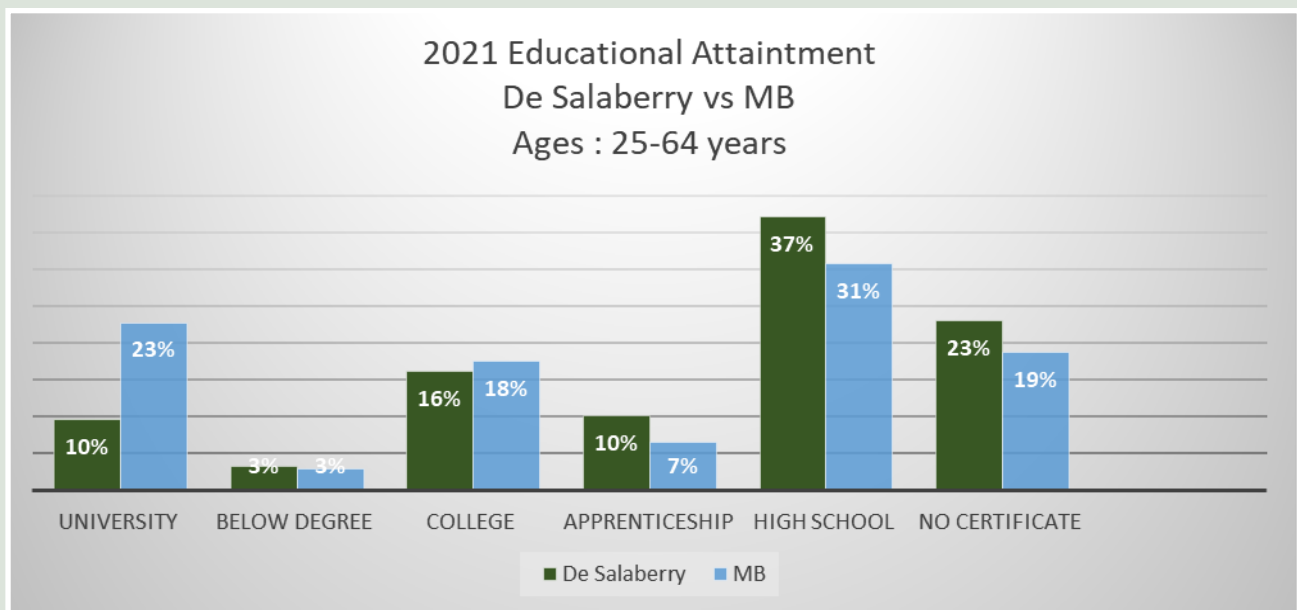


2.7 Educational Attainment

	De Salaberry	Manitoba
University	12%	23%
Below Degree	3%	3%
College	8%	18%
Apprenticeship	14%	7%
High School	32%	31%
No Certificate	31%	19%

Education Facts:

Most inhabitants of the RM of De Salaberry have a higher-than-average proportion in Manitoba of people with High School Certificate or equivalent (31%), College CEGEP or other non-University Certificate Diploma or Degree (8%) and Apprenticeship or Trades Certificate or Diploma (14%).



3.0 Immigration

3.1 Immigrant Status

Immigration Status	RM of De Salaberry
Non-Immigrants	3075
Immigrants	255
Before 1980	50
1980-1990	30
1991-2000	35
2001-2010	70
2011-2015	10
2016-2021	65
Non-Permanent Residents	15

Source: Census Data 2021

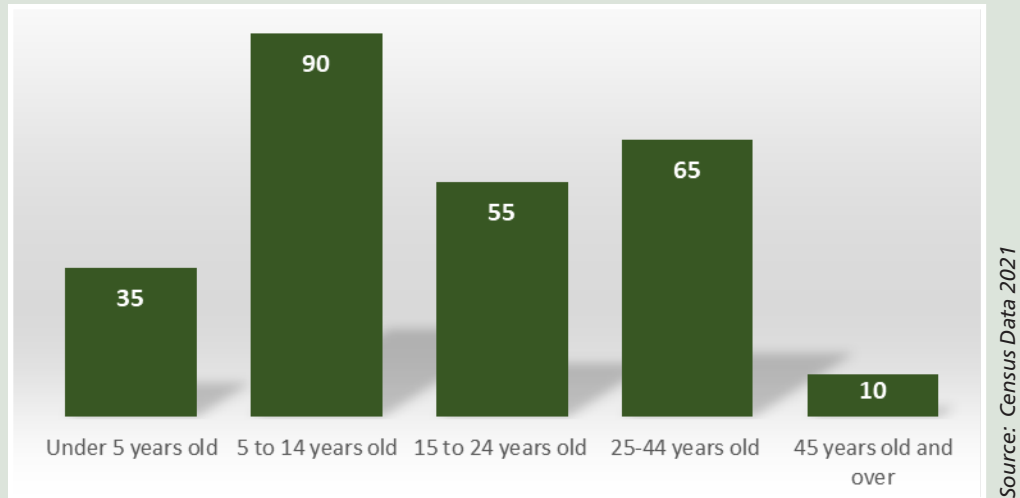


3.2 Visible Minority

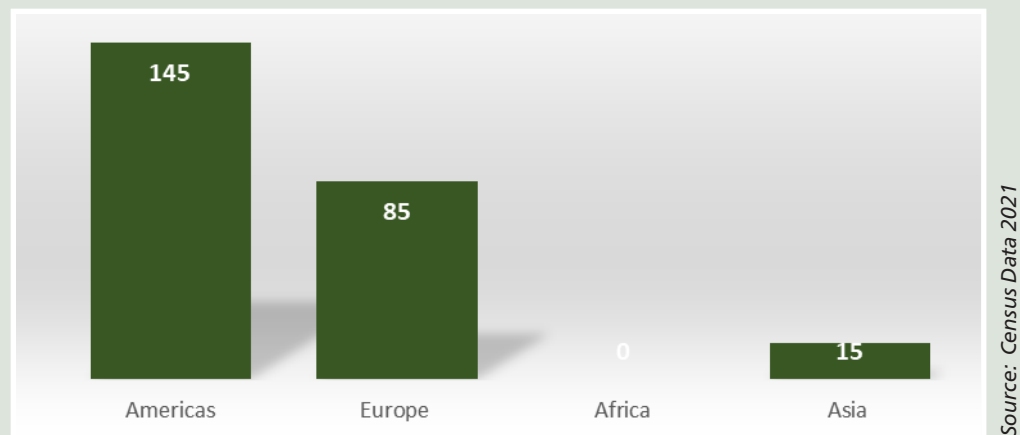
RM of De Salaberry has over 87% of residents with Non - Immigrant Status. The largest visible minority population are that of the Korean, making total of 36.8% of the total visible minority population. The second largest group are the South Asian, making up to 26.3%. The third largest group is Black population that represents of 15% of total visible minority. The highest group immigrants are from the age group 24 - 44 years old (38%) and 5-14 years old (22%). Most of the immigrants (45.9%) were born in Europe.

According to the 2021 Census Data, there are four majority groups with nationality background – Canadians (26%), French (20%), Metis (12%) and German (12%). Over 81% of the population in the RM of De Salaberry represents the third generation of immigrants with compared to the second (10%) and first (8%) generation. Most immigrants (38%) are classified under skills workers category (economic stream).

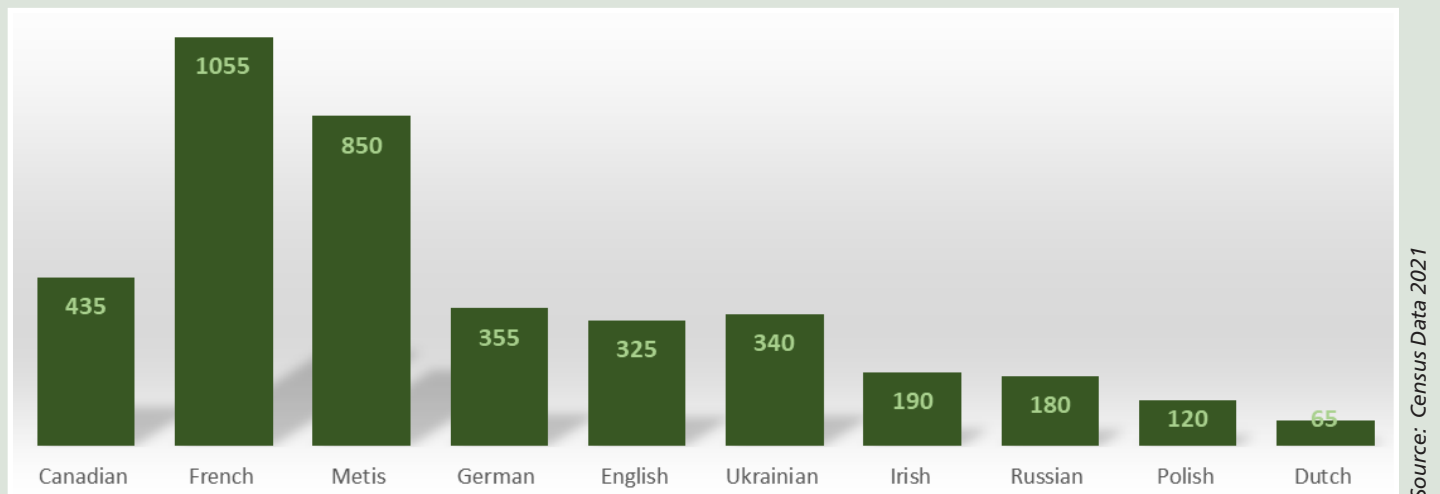
3.3 Age of Immigration - RM of De Salaberry (2016 - 2021)



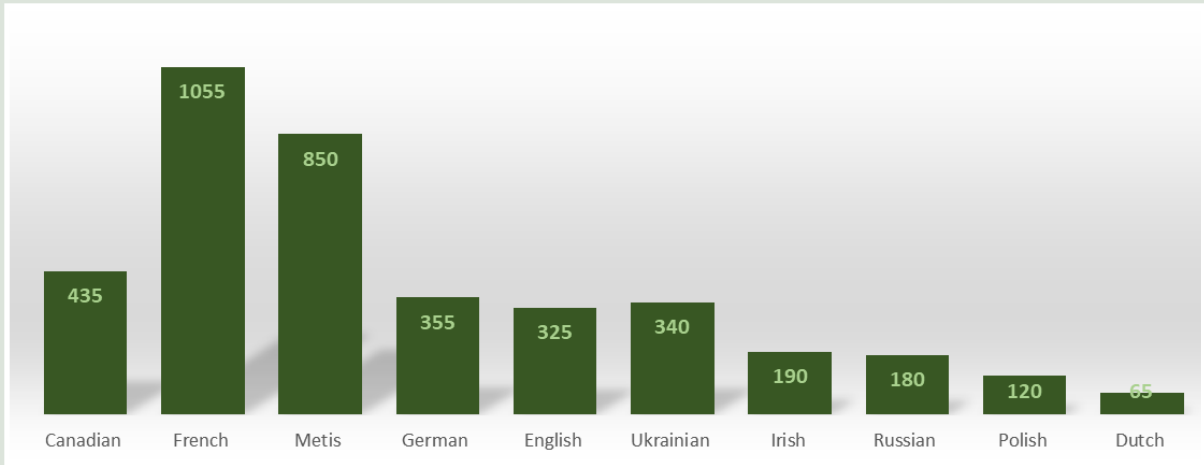
3.4 Immigrants by Selected Place of Birth - RM of De Salaberry (2016 - 2021)



3.5 Top 10 Ethnic Groups - RM of De Salaberry

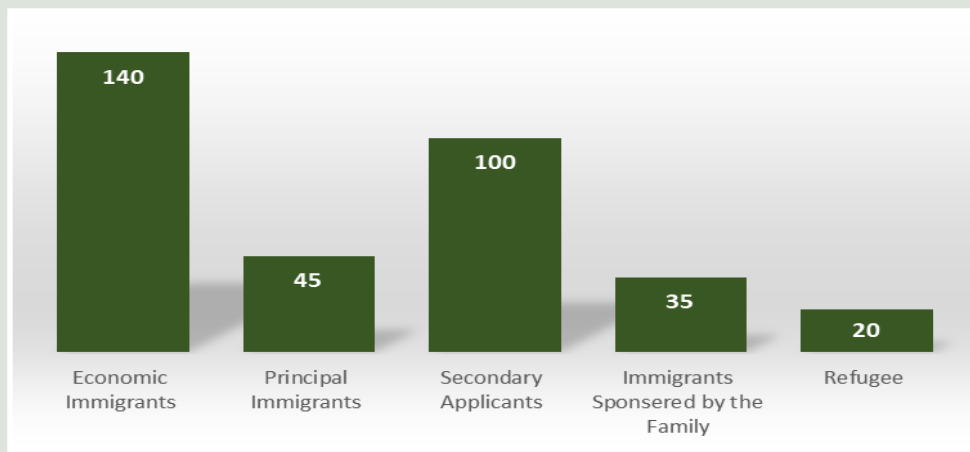


3.6 Generation Status - RM of De Salaberry (2016 - 2021)



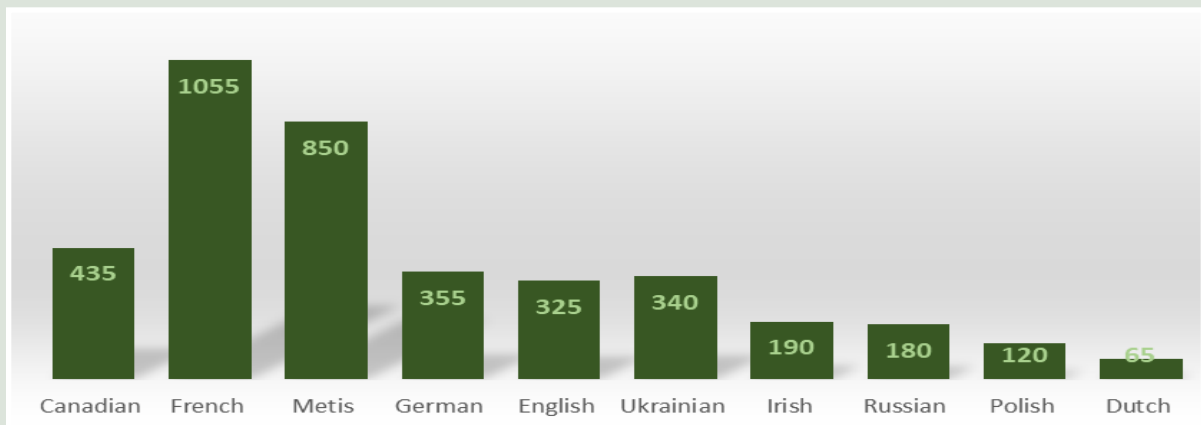
Source: Census Data 2021

3.7 Admission Category and Application Type - RM of De Salaberry (2016 - 2021)



Source: Census Data 2021

3.8 Immigration by Nationality - RM of De Salaberry (2016 - 2021)



Source: Census Data 2021

4.0 Labour Force

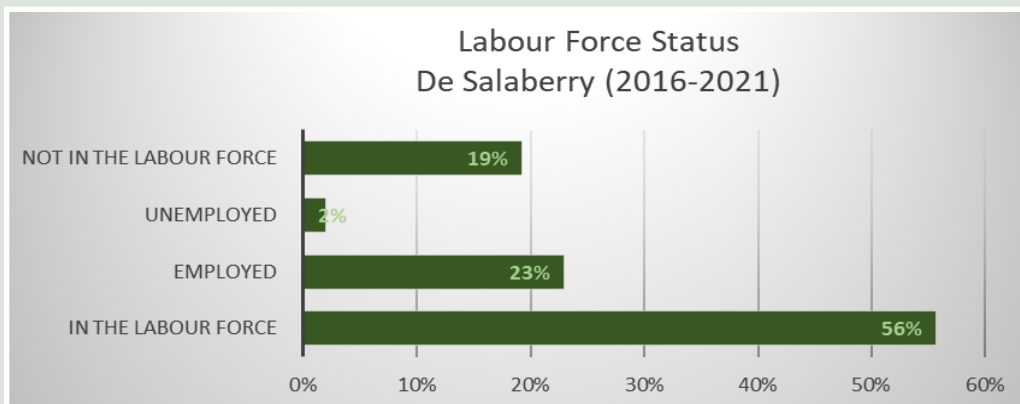
4.1 Labour Force Status

Labour Force Status	RM of De Salaberry	MB
In the labour force	1845	681,505
Employed	1725	625,115
Unemployed	120	56,115
Not in the labour force	630	376,905

Source: Census Data 2021

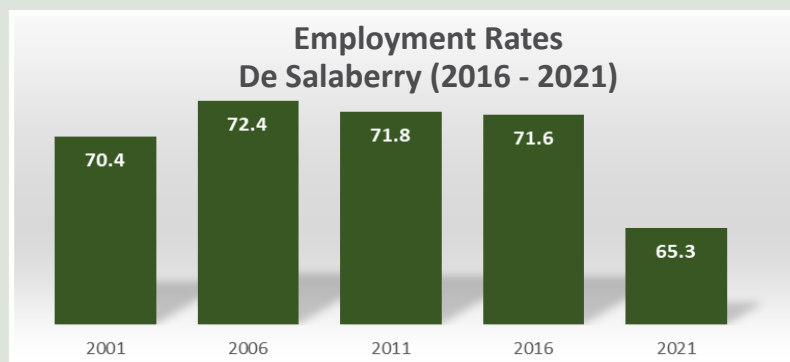
Labour Force Status	RM of De Salaberry	MB
Participation Rate	69.9	64.4
Employment Rate	65.3	59.1
Unemployment Rate	6.5	8.3

Source: Census Data 2021

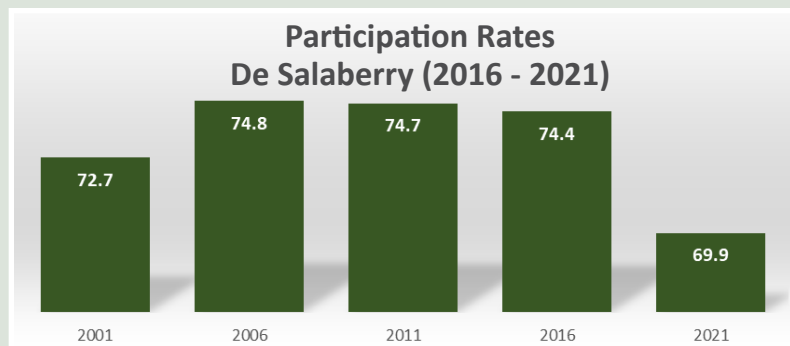


Source: Census Data 2021

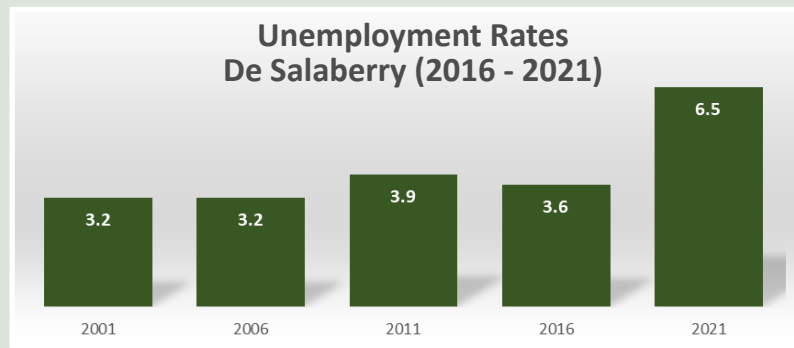
4.2 Work Activity



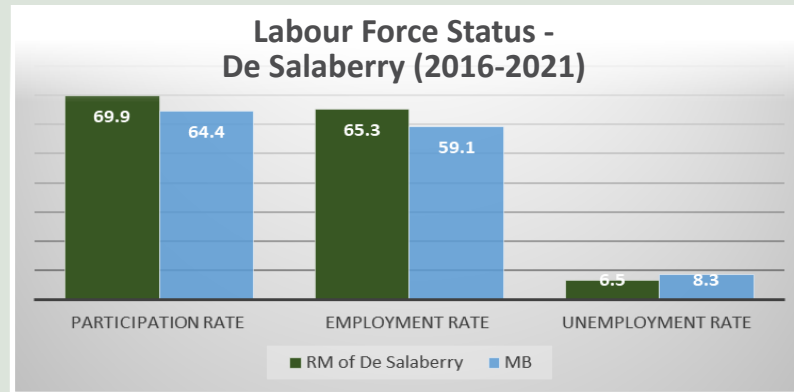
Source: Census Data 2021



Source: Census Data 2021



Source: Census Data 2021

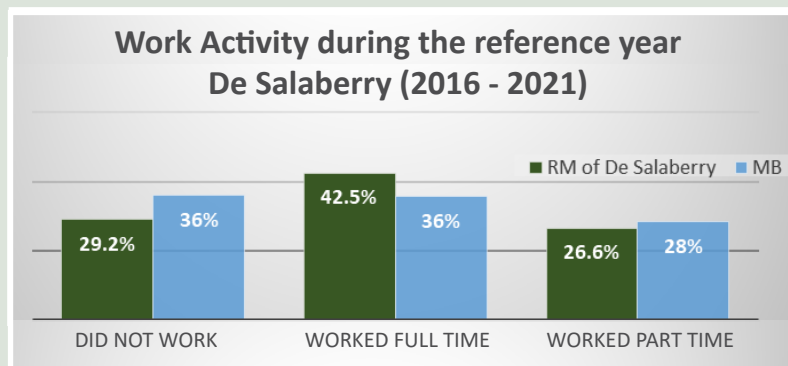


Source: Census Data 2021

4.3 Class of Worker

Work Activity During the reference year	RM of De Salaberry	MB
Did not work	785	379,950
Worked full time	1140	376,840
Worked part time	715	301,625
Average weeks worked	44.3	42

Source: Census Data 2021

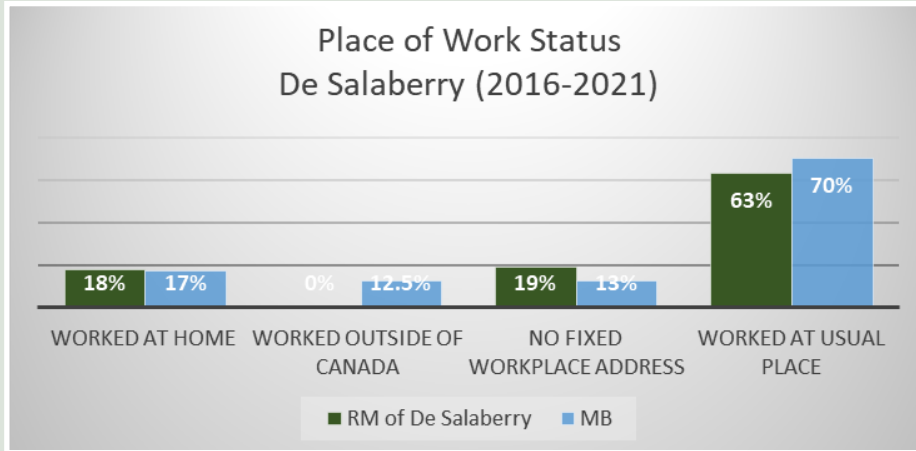


Source: Census Data 2021

4.4 Place of Work Status

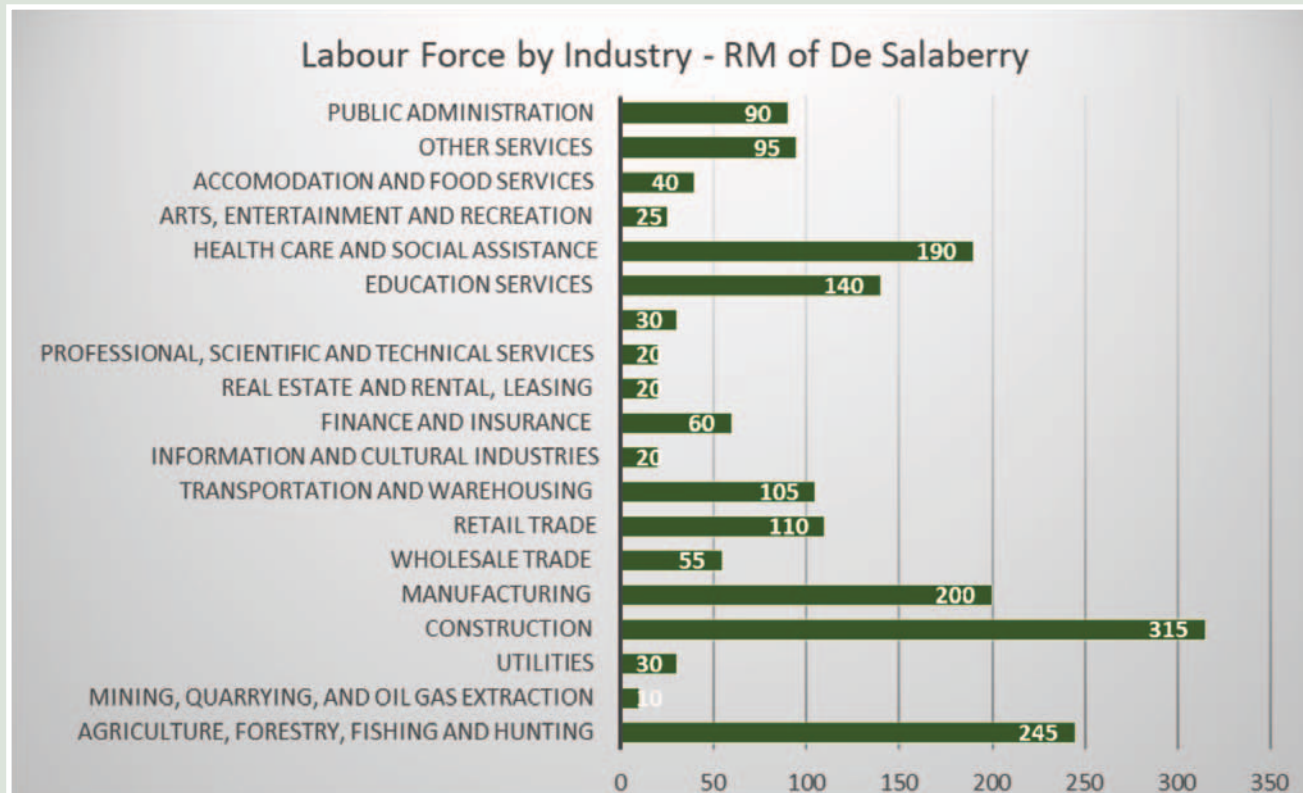
Place of work status	RM of De Salaberry	MB
Worked at home	305	106,565
Worked outside of Canada	0	1450
No fixed workplace address	330	78,405
Worked at usual place	1095	438,705

Source: Census Data 2021



Source: Census Data 2021

4.5 Labour Force by Industry



Source: Census Data 2021

4.6 Jobs by Occupation

Name of Occupation	RM of De Salaberry	MB	RM of De Salaberry	MB
Occupations not Applicable	25	15,625	1%	2%
Legislative and Senior Management Positions	10	6,440	1%	1%
Business, Finance and Administration Occupations	265	106,520	14%	16%
Natural and Applied Sciences and Related Occupations	55	39,030	3%	6%
Health Occupations	105	57,585	6%	8%
Occupations in Education, Law, and Social Community and Government Services	205	91,725	11%	13%
Occupations in art, culture, recreation, and sport	15	15,375	1%	2%
Sales and Service Occupations	290	160,900	16%	24%
Trades, Transport, and Equipment Operators and Related Occupations	545	124,140	30%	18%
Natural Resources, Agriculture, and Related Production Occupations	225	29,805	12%	4%
Occupations in Manufacturing and Utilities	100	34,355	5%	5%

Source: National Occupational Classification (NOC), 2021

Labour Force by Occupation Facts:

- The region has a higher percentage than the average of the Province of Manitoba in the fields of Trade, Transport and Equipment Operators, Natural Resources Agriculture and Related Production.
- The largest percentage of workers, are in the field of Trade, Transport and Equipment Operators (30%), followed by Sales and Service Occupations (16%), Business Finance and Administration Occupation (14%) and Natural Resource and Agriculture and Related Production Occupations (225).
- In the Province of Manitoba, the largest percentage of workers are in the field of Sales and Service Occupations (24%), followed by Business Finance and Administration Occupations (16%).



4.7 Jobs by Industry

Name of Occupation	RM of De Salaberry	MB	RM of De Salaberry	MB
Industry no applicable	25	15,625	1%	2%
Agriculture, Forestry, Fishing and Hunting	245	27,485	13%	4%
Mining, quarrying, and oil gas extraction	10	5,045	1%	1%
Utilities	30	6,655	2%	1%
Construction	315	52,245	17%	8%
Manufacturing	200	56,805	11%	8%
Wholesale Trade	55	18,970	3%	3%
Retail Trade	110	72,205	6%	11%
Transportation and Warehousing	105	41,485	30%	6%
Information and Culture Industries	20	9,760	1%	1%
Finance and Insurance	60	25,885	3%	4%
Real Estate Rental, Leasing	20	8,410	1%	1%
Professional, Scientific and Technical Services	20	32,425	1%	5%
Administrative and Support, Waste Management and Remediation Services	30	26,870	2%	4%
Education Services	140	57,480	8%	8%
Health Care and Social Assistance	190	99,895	10%	15%
Art, Entertainment and Recreation	25	12,075	1%	2%
Accommodation and Food Services	40	37,515	2%	5%
Other Services (Except Public Administration)	95	28,120	5%	4%
Public Administration	90	45,555	5%	7%

Source: National Occupational Classification (NOC), 2021

Labour Force by Industry Facts:

- The region has the higher percentage than the average of the Province of Manitoba in the fields of Transportation and Warehousing (30%), followed by the Construction (17%), Agriculture Forestry Fishing and Hunting (13%) and Manufacturing (11%).
- The largest percentage of workers by industry, are in field of Construction (315), followed Manufacturing, Agriculture, Forestry, Fishing and Hunting (245), Manufacturing (200) and Health Care and Social Assistance (190)
- In Manitoba, the largest percentage of workers are in the field of Health Care and Social Assistance (15%), followed by Retail Trade (11%)

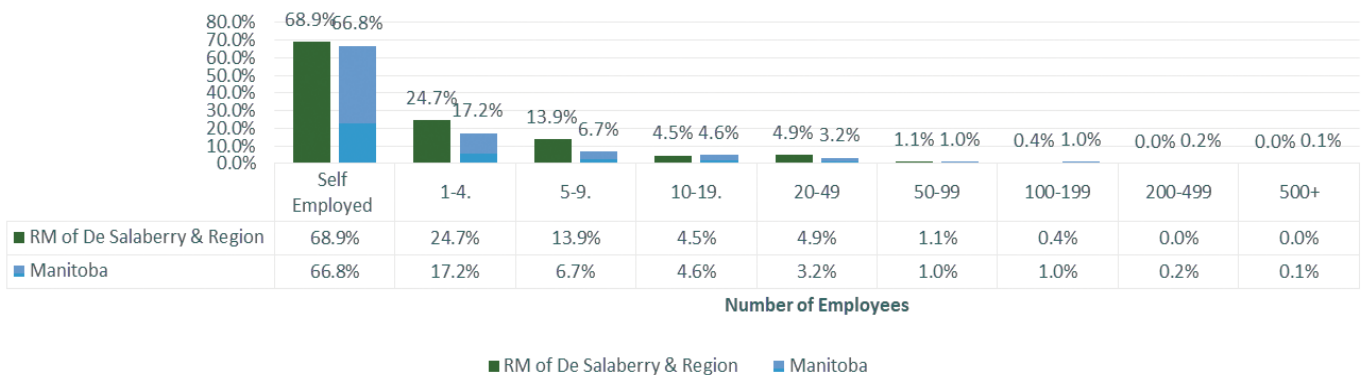
5.0 Employment

5.1 Business Employment Size

	RM of De Salaberry & Region Number of Businesses by category	%	Manitoba Number of Businesses by category	%
Total	419		121,694	
Self employed	280	68.90	81,267	66.80
1-4	70	24.97%	21,965	18.05%
5-9	39	13.91%	8,544	7.02%
10-19	13	4.64%	5,907	4.85%
20-49	13	4.64%	3,942	3.24%
50-99	3	1.07%	1,159	0.95%
100-199	1	0.36%	1,165	0.96%
200-499	0	0.00%	277	0.23%
500+	0	0.00%	111	0%

Source: Census Data 2022

Number of Employees per Business Size
De Salaberry (2016-2021)

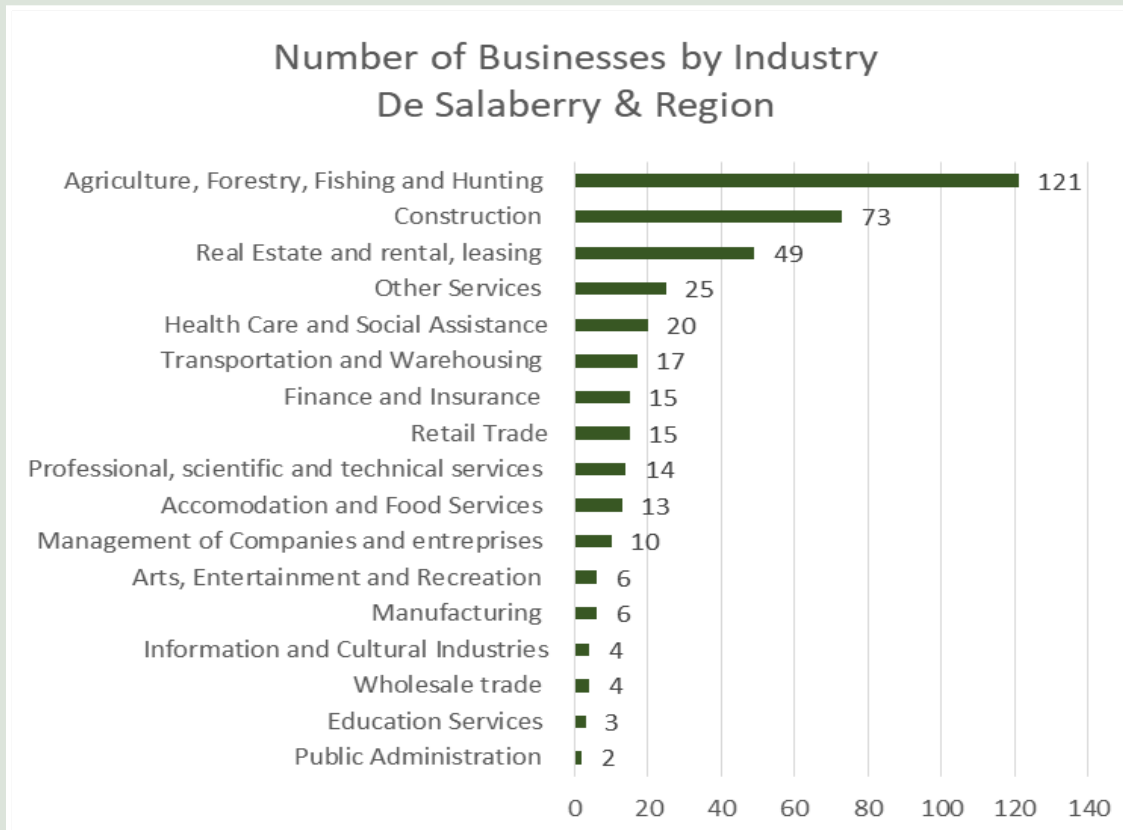


Source: Census Data 2022

Business Employment Size Fact Sheet:

To review a regional economy is to determine the number of businesses in the region and number of people to employ. In 2022, there were 419 businesses in De Salaberry & Region with over 68.9% self employed businesses followed by 1-4 employee's businesses (24.75).

5.2 Number of Businesses by Industry



Number of Businesses by Industry Facts:

Most Businesses were in the primary sector of Agriculture, Forestry, Fishing and Hunting (121) followed by the secondary sector with 73 businesses.

5.3 Top Twelve Occupations

Top 12 Occupations RM of De Salaberry & Region	2014	2019	2021
Managers in Agriculture	112	74	69
University Professors and Lectures	63	63	64
Transport truck drivers	28	49	61
General farm workers	41	48	50
Registered nurses and registered psychiatric nurses	41	42	45
Hairstylist and Barbers	19	32	31
Social and Community Service Workers	14	30	33
Home Building and Renovation Managers	20	27	37
Accounting Technicians and Bookkeepers	25	26	29
Nurse Aides, Orderlies and Patient Services Associates	18	23	32
Post - Secondary Teaching and Research Assistants	14	22	25
Early Childhood Educators and Assistants	13	21	32

Source: EMSI, 2021

5.4 Number of Jobs by Industry

RM OF DE SALABERRY				
	Number of Jobs 2016	Number of Jobs 2021	Real Change 2016 - 2021	% Change 2016 - 2021
ALL INDUSTRIES	1,331	1,645	314	23.60%
Good Producing Industries	380	380	134	35.10%
Agriculture, Forestry, Fishing and Hunting	275	245	-30	-12%
Mining, Quarrying, and Oil Gas Extraction	10	10	0	0%
Utilities	15	30	15	50%
Construction	270	315	45	14%
Manufacturing	190	200	10	5%
Service Industry	932	1,100	168	18.00%
Wholesale trade	40	55	15	27%
Retail Trade	120	110	-10	-9%
Transportation and Warehousing	95	105	10	10%
Information and Cultural Industries	10	20	10	50%
Finance and Insurance	25	60	35	58%
Real Estate and rental, leasing	10	20	10	50%
Professional, scientific, and technical services	75	20	-55	-275%
Administrative and Support, Waste management and remediation services	35	30	-5	-17%
Education Services	110	140	30	21%
Health Care and Social Assistance	200	190	-10	-5%
Arts, Entertainment and Recreation	20	25	5	20%
Accommodation and Food Services	75	40	-35	-88%
Other Services	120	95	-25	-26%
Public Administration	115	90	-25	-28%

Source: Census Data, 2016, 2021

Number of Jobs by Industry Facts:

In 2021, there were 1800 jobs in the RM of De Salaberry and a decrease of 40 jobs (-10%) from 2016-2021 in comparison to the Province of Manitoba's decrease by 11%. In the goods producing sector there were 800 jobs and an increase of 40 jobs (5%). The biggest loss was in Professional, Scientific, and Technical Services, there was loss of 55 jobs (-275%). There were two more gains in jobs sectors – 45 jobs in Construction (14%) and 35 jobs in Finance and Insurance (58%).

5.5 Average Hourly Wage (Manitoba)

EMPLOYEE WAGES BY INDUSTRY	Full-Time Employees Wages per hour (\$)	Part-Time Employees Wages per hour (\$)	Total Wages (\$ x 1000)
TOTAL EMPLOYEES, ALL INDUSTRIES	29.89	20.51	603.20
Goods Producing Sector	28.63	21.56	124.90
Agriculture	21.06	18.34	8.1
Forestry, Fishing, mining, quarrying, oil and gas	40.86	x	4.8
Utilities	41.81	x	4.9
Construction	29.74	25.85	40.7
Manufacturing	29.74	18.79	66.9
Services - Producing Sector	29.60	20.47	478.3
Wholesale and retail trade	30.30	14.48	86.9
Transportation and Warehousing	29.66	27.89	34.0
Finance, Insurance, Real Estate, Rental and Leasing	34.33	23.14	35.8
Professional, Scientific, and Technical Services	35.14	27.32	27.3
Business Building and Other Support Services	21.99	16.81	17.6
Education Services	36.22	26.57	61.7
Health care and social assistance	28.88	26.01	95.7
Information, Culture, and Recreation	28.61	16.59	20.0
Accommodation and Food Services	16.44	14.46	34.90
Other Services (except Public Administration)	26.93	20.34	21.8
Public Administration	37.85	31.0	42.60

Source: Statistics Canada, Labour Force, 2022

MANITOBA	Number of Employees	Average Hourly Wage (\$)
15 years and over	835,580	24.41
15 to 24 years	169,200	14.56
25 to 54 years	505,555	26.18
55 years and over	164,875	28.95
Men	417,260	29.07
Women	418,320	24.61
Full-time employees	617,575	27.70
Part-time employees	44,690	18.28
Permanent employees ³	358,800	27.29
Temporary employees ⁴	330,010	21.59
Management occupations	71,455	46.29

Source: Census Data 2022

MANITOBA	Average Hourly Wage (\$)
Union coverage ¹	34.97
Non union coverage ²	34.50
Non union Members	30.87

Source: Census Data 2022

Please note: According to Census Data 2021 the median income in Manitoba was \$85,373 annually. Since April 1st, 2023, the minimum hourly wage is \$14.15.

1. Employees who are members of a union and employees who are not union members but who are covered by a collective agreement or a union contract.
2. Employees who are not members of a union or not covered by a collective agreement or a union contract.
3. A permanent job is one that is expected to last as long as the employee wants it, given that business conditions permit. That is, there is no pre-determined termination date.
4. A temporary job has a predetermined end date or will end as soon as a specified project is completed. Includes seasonal jobs; temporary, term or contract jobs including work done through a temporary help agency; casual jobs; and other temporary work.

5.6 Payroll

Workers Compensation Board, 2023

Average Cost of All Firms per \$100 Payroll	<p>8 sectors for new firm rates classification:</p> <p>Sector 1 Agriculture and Forestry Sector 2 Mines, Quarries & Oil Wells Sector 3 Manufacturing Sector 4 Construction Sector 5 Transportation (Communication and Storage) Sector 6 Trade Sector 7 Service Industries Sector 8 Public Administration Sector 9 Optional Coverage</p> <p>Each section has subsections with individual rates for particular type of firm. Please see more information at Workers Compensation Manitoba Website at www.wcb.mb.ca</p>	<p>Notes:</p> <p>Rates by employer's business activity. Applies up to maximum gross earnings of \$153,800.</p> <p>Please note that Manitoba has no limit on insurable earnings used for calculation of a worker's benefit, there is no limit on assessable earnings per worker used in calculation of an employer's assessment. Maximum for optional and personal coverage is \$528,590 per individual.</p>
Average Rate for Office Workers per \$100 Payroll	\$0.15	There is a separate rating for office occupations in Manitoba - the applicable industry has different rate. Rates from Business Services range from \$0.14-\$0.85.
Maximum Weekly Benefit (Net)	There is no Maximum Weekly Benefit. The benefit is calculated individually for calculation of worker's benefits. Maximum wage considered for an employment assessment is \$153,800.	Maximum per employee set at 90% of average net earnings (after deductions for Net Income taxes, Canada Pension Plan & Employment Insurance), up to maximum wage of \$153,800.

Source: Workers Compensation Board of Canada - 2021

Workers Compensation Board Maximum Assessable / Insurable Earnings

	AB	BC	MB	NB	NL	NT/NU	NS	ON	PE	QC	SK	YT
2018	98,700	82,700	127,000	63,600	64,375	90,600	59,800	90,300	53,400	74,000	82,627	86,971
2019	98,700	84,800	127,000	64,800	65,600	92,400	64,800	92,600	55,000	76,500	88,314	89,145
2020	98,700	87,100	127,000	66,200	66,980	95,500	62,000	95,400	55,300	78,500	88,906	90,750
2021	98,700	100,000	127,000	67,100	67,985	91,300	64,500	102,800	53,300	83,500	91,100	91,930
2022	102,100	112,800	153,380	74,800	72,870	107,400	69,800	110,000	65,000	91,000	96,945	98,093

NOTE: (WINNIPEG) - 1. The average WCB assessment rate in Manitoba remains at \$0.95 (unchanged since 2018) per \$100 of assessable payroll in 2023. With rates below a dollar, the WCB is able to offer Manitoba employers the lowest rate in the country. 2. In 2023, the minimum amount for coverage in Manitoba available for business owners is \$27,670 per individual.

Sources: Association of Workers' Compensation Boards of Canada - 2022

Breakdown of the Provisional Average Assessment Rate, 2023

	2023	PE	NS	NB	QC	ON	MB	SK	AB	BC	NT/NU	YT
A	Compensation Costs	1.08	1.76	1.47	1.38	0.89	0.87	0.78	1.05	1.16	1.55	1.12
B	Administration Costs	0.38	0.48	0.47	0.25	0.34	0.43	0.39	0.21	0.47	0.44	0.69
C	Occupational Health & Safety costs	0.07	0.10	0.11	0.13	0.14	0.06	-	0.07	-	0.15	0.22
D	Amortization of surplus and deficits	-0.08	0.25	0.35	-0.09	-	-	-	-	-0.15	0.20	-0.03
F	Other (specified in footnotes)	0.07	0.05	-	0.18	-	-0.40	-	-0.19	0.07	0.06	0.10
	Total 2023 provisional average assesment rate	1.52	2.65	2.40	1.85	1.37	0.95	1.17	1.14	1.55	2.40	2.09

Source: Association of Workers' Compensation Boards of Canada (AWCBC), 2023

Employment Insurance, 2023

Taxable Base		Based on gross payroll up to a gross per worker salary of \$61,500
Percentage Rate (Employer Premium)		
Employee Rate	1.63%	Maximum annual contribution per worker is \$ 1002.45
Employer Rate	2.28%	Maximum annual contribution per worker is \$ 1402.20
Maximum Weekly Benefits	\$638	Before taxes

Source: Canadian Revenue Agency, 2023

Social Insurance (Canada Pension Plan), 2023

Taxable Base	Gross Payroll \$3,754.45	Based on annual gross salary up to \$66,500 basic exemption of \$3,500. Both employers and employees are required to contribute to the Canada Pension Plan.
Employee / Employer Contribution	5.95%	Employer premium equal to employee premium.
Maximum Annual Employer Contribution per employee	\$3,962.70	Employer contribution matches employee contribution.
Self Employed Contribution Rate	11.90%	
Maximum Annual Self-Employed Contribution	\$7,925.40	

Source: Canadian Revenue Agency, 2023

5.7 Commuting

Commuting Duration	RM of De Salaberry	%
Less than 15 minutes	460	13%
15 - 29 minutes	290	8%
30-44 minutes	320	9%
45-59 minutes	150	4%
60 minutes and over	200	6%

Source: Census Data 2021

Main Mode of Commuting	RM of De Salaberry	%
Car, Truck, van - as a driver	1325	50%
Car, Truck, van - as a passenger	1250	47%
Public Transit	0	0%
Walked	60	2%
Bicycle	10	0%
Other method	30	1%

Source: Census Data 2021

Place of Residence	Place of work	Total	%
RM of De Salaberry	Municipality of Emerson - Franklin	45	4%
RM of De Salaberry	RM of De Salaberry	210	19%
RM of De Salaberry	Village St Pierre-Jolys	150	14%
RM of De Salaberry	RM of Hanover	165	15%
RM of De Salaberry	City of Steinbach	120	11%
RM of De Salaberry	Town of Niverville	25	2%
RM of De Salaberry	RM of La Broquerie	40	4%
RM of De Salaberry	RM of Montcalm	25	2%
RM of De Salaberry	RM of Morris	50	5%
RM of De Salaberry	Town of Morris	30	3%
RM of De Salaberry	City of Winnipeg	235	21%

Place of Residence	Place of work	Total	%
Municipality of Emerson - Franklin	RM of De Salaberry	25	7%
RM of De Salaberry	RM of De Salaberry	210	59%
RM of Hanover	RM of De Salaberry	45	13%
City of Steinbach	RM of De Salaberry	35	10%
City of Winnipeg	RM of De Salaberry	40	11%

Source: Census Data 2021

Source: Census Data 2021



5.8 RM of De Salaberry Employers

Barbara's Hair & Body Shop
Ben Lambert Service
Benoit & Lorna Catellier Farms
Bible Fellowship Church - St-Pierre-Jolys
Bilingual Service Centre - Red River Region

BLC Manufacturing

Blessed Margaret and Saint-Malo Church

Blumenhof Holding Farms

Boulangerie St Pierre Bakery
BSI Insurance Brokers Ltd
BSI Insurance - St Pierre

C. Laroche Hauling
Cahill Auto Body

Caisse Financial Group

Caisse Financial Group - St-Pierre-Jolys
Catellier Seed Service

Chalet Malouin

Chateau des Sages Bed & Breakfast
Chevaliers de Colomb
Continental Travel Group
Co-op (St Malo) - Gas Station
Creekside Log Products
Crow Wing Trail Association

Crystal Springs Farms

D & L Builders
Dan Di Alpacas
Debonair Campground
Delo Pure & Simple
DeSalaberry District Health Centre
East-Man Seal Coating
Eastman Tourism Association
Ecole Communautaire Real-Berard

Ecole St-Malo School - Bilingual

EPIC de St Malo | Smile of St. Malo

ESSO - Gas Station
Garderie de Bambins - Daycare
GMC Farms
Graydon Veterinary Hospital
GT Performance Hockey
Hair by Monica
Hooves 'N Hounds Boarding & Rescue
Horseback River Trails
Ixtapa Travel - Susie Sarrasin
Jacqueline's Salon & Tanning Spa
Jolys Regional Library
Knead a Little Heaven
Koalaty Electric
La Lune
Lakeshore Nazarene Bible Camp
Landmark Feeds
Le Routier Gas Bar
Le Routier Restaurant
Les P'tits Papillons
Les Petites Grenouilles
Lil' Steps Miniature & Wellness Farm
Log Haven lodge
Manitoba Hydro

Maplewood Golf Course

Marc Maynard Backhoe Service
Marc Racine Farms Ltd.

MDM Sand & Gravel

MG Cabinets and Millwork

Mi-Ro Enterprises - St Malo
MJK Transfer
Moose Creek Farm Ltd
Nestin' on Lakeview B & B
Otterburne Post Office
Parkside Place - St. Malo

5.8 RM of De Salaberry Employers continued

Pharmacie St Pierre
Physique Plus Fitness COOP
Place Hebert - St Malo
Poirier Massage Therapy
Ponchos Camp and Golf
Precision Produce
Providence University College
Racine Farms Ltd
Ramchargers Auto Repair
Rat River Health Council
Rat River Outdoors
Rat River Recreation Commission
Raytiuk Farms
Red River Physiotherapy
Reena's Massage Therapy
RJS
RMB Plumbing & Heating
Royal Canadian Mounted Police
Rural Municipality of De Salaberry
Sage and Stone
Southwood Ventures
St. Malo Cabins
St. Malo Arena & Sports Club
St Malo & District Chamber of Commerce
St Malo & District Farmer's Market
St Malo & District Wildlife Association
St Malo Co-op Grocery & Gas Bar
St Malo Hotel
St. Malo Kids of Steel and Try-A-Tri
St Malo Library
St Malo Meat & Deli
St Malo Metis Local
St Malo Pharmacy
St Malo Post Office

St Malo Provincial Park
St Malo Shrine and Grotto
St. Malo Triathlon
St Mary's Ukrainian Greek Orthodox Church
St. Pierre Bigway Foods
Saint-Pierre Church
St Pierre Chiropractic
St Pierre Dental Clinic
St Pierre Realty
St Pierre-Jolys Post Office
Saint-Viateur Church - Otterburne
Schreimer's Market
Schriemer Family Farm
Southeast Customs Autobody & Glass
Suncrest Holding Farms
T & H Manufacturing Inc
The Silhouette Company
Trouw Nutrition Canada
United Pentecostal Church - St Malo
Water Fun Rentals
Winding River Bed & Breakfast
Windy Poplars Trucking



6.0 Business and Employment Support Services

6.1 Business Support Services

COMPANY	ADDRESS / CONTACT	DESCRIPTION
Business InfoCentre (World Trade Centre - Winnipeg)	300 - 219 Provencher Boulevard 3rd Floor Winnipeg, MB R2H 0G4 Phone: 204-253-4888 Toll Free: 1-800-665-2019 www.wtcwinnipeg.com	The WTC Winnipeg provides support to the Province of Manitoba companies looking to grow their business beyond Manitoba and provides services to international companies interested in doing business with the Province of Manitoba companies. The WTC Winnipeg's trade development team provides a range of services to help companies identify and pursue Targeted Trade Opportunities, explore new markets and seek international partnership opportunities.
International Trade & Investment Services	Manitoba Trade & Investment 1100 - 259 Portage Avenue, Winnipeg, MB R3B 3P4 Phone: 204-945-2466 Fax: 204-957-1793 Toll Free in Canada & US: 1-800-529-9981	Manitoba Trade and Investment coordinates Investment Promotion activity for the Province of Manitoba and works with local and international investors to match investment opportunities to local needs. Manitoba Trade and Investment also provides access to site location services for prospective international investors search for business opportunities.
Community Futures Triple R	Box 190 220 Main Street Morris, MB R0G 1K0 www.cftripler.ca Phone: 204-746-6180 Toll Free: 1-888-303-2232	Community Futures Triple R works with communities and community groups to promote continuing economic development. CF helps to start or expand businesses, provides funding, youth programs, self-employment program, entrepreneurial programs and trainings.
Economic Development De Salaberry	Box 40 466 rue Sabourin Street St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-7406 Email: info@rmdesalaberry.mb.ca www.rmdesalaberry.mb.ca	Economic Development serves as a primary contact point for business ideas and training. Support includes: research assistance, networking, reaching out to other support groups like Community Futures Triple R, CDEM, World Trade center.
St. Malo Chamber of Commerce	PO Box 328 St. Malo, MB R0A 1T0 Phone: 204-347-5548 Email: stmalochamberofcommerce@gmail.com www.rmdesalaberry.mb.ca www.jadoresstmalo.com	The Chamber of Commerce promotes the local businesses and great networking opportunities to its members and helps small businesses to achieve a sustainable growth.

COMPANY	ADDRESS / CONTACT	DESCRIPTION
Manitoba Southeast Commerce Group RST Chamber of Commerce	Box 1059 Île de Chênes, MB R0A 0T0 Phone: 204-881-2351 www.SoutheastCommerce.com www.rstchamber.com	The Regional Chamber of Commerce is a self-funded entity, deploying its resources and power to provide valuable products, services, connections, support and promotional value for our business members. The organizations work closely with local economic development organizations, the RM of Ritchot, RM of Taché and strategic partners to strengthen their programs and offer a wide range of member benefits.
Manitoba Agriculture	Unit C - 284 Reimer Avenue Steinbach, MB R5G 0R5 Phone: 204-346-6080	Manitoba Agriculture is dedicated to building a more stable and profitable agriculture and food sector, and stronger communities across rural and northern Manitoba and providing programs and services that support the growth and prosperity of the sector and the local economy. MB Agriculture provide a wide range of services including farm production, rural economic development, leadership and business development.
Economic Development Office	10th Floor 259 Portage Ave., Winnipeg, MB Phone: 204-945-1055 Toll Free: 1-866-570-7577 E-mail: edo@gov.mb.ca https://www.gov.mb.ca/jec/busdev/index.html	Business Services, Financial Services
Industrial Technology Centre	200-78 Innovation Drive Winnipeg, MB R3T 6C2 Phone: 204-480-3333 Fax: 204-480-0345 Toll Free: 1-800-728-7933 E-mail: tech@itc.mb.ca	Full-service library and professional staff to help you find the information you need. Whether you are developing a new product, improving an existing one, solving a manufacturing problem, sourcing materials, or trying to keep up with the latest technology in your field, you need up-to-date information. We can help.
Employment Standards	Phone: 204-945-3352 Toll-free: 1-800-821-4307 E-mail: employmentstandards@gov.mb.ca www.gov.mb.ca/labour/standards	
Freight Forwarders	www.canadatransportation.com	There are 32 freight forwarding companies listed and 15 air forwarders.
Rural Manitoba Economic Development	Unit 1, 1043 Rosser Ave. West Entrance Brandon, MB R7A 0L5 Phone: 204.717.4540 Website: RMEDCorp.ca	Located in the Brandon Chamber of Commerce

INDUSTRY PROGRAMS AND PARTNERSHIPS DIVISIONS

Apprenticeship Manitoba

Phone: 204-945-0575
Toll Free: 1-866-332-5077
E-mail: apprenticeship@gov.mb.ca

Industry Workforce Development Branch

Suite 260 - 800 Portage Avenue
Winnipeg, MB R3G 0N4
Phone: 204.945.3744 (Manitoba Government Inquiry)
Toll-free in North America: 1-866-626-4862
E-mail: iwdadmin@gov.mb.ca

Economic Programs Branch

1010 - 259 Portage Avenue
Winnipeg, MB R3B 3P4
Phone: 204-945-2475
E-mail: ecdevprograms@gov.mb.ca

Fair Registration Practices Office

301 – 155 Carlton St.
Winnipeg, MB R3C 3H8
Phone: 204-945-7353
Fax: 204-948-4712
E-mail: frpo@gov.mb.ca

WORKFORCE TRAINING AND EMPLOYMENT DIVISION

Employment Services

Phone: 204-945-0575
Toll-free in North America: 1-866-332-5077
E-mail: mjsd@gov.mb.ca

Youth Partnerships

Phone: 204.945.3556 (in Winnipeg)
Toll-free (outside Winnipeg): 1-800-282-8069 Ext. 3556
E-mail: youthpartnerships@gov.mb.ca

ECONOMIC AND LABOUR MARKET POLICY DIVISION

Data and Evaluation Unit

Phone: 204.807.3783
E-mail: lmi@gov.mb.ca

FINANCE AND CORPORATE SERVICES DIVISION

(for Economic Development and Jobs, and Advanced Education, Skills and Immigration)

Finance and Corporate Services Division

400 - 800 Portage Avenue
Winnipeg, MB R3G 0N4
Phone: 204-945-4690

Economic Opportunities Navigation Unit

Phone: 204-945-1055
E-mail: eonu@gov.mb.ca

PROGRAMS AND INCENTIVES

Economic Programs Branch

1010 - 259 Portage Avenue
Winnipeg, MB R3B 3P4
Phone: 204-945-2770
E-mail: ecdevprograms@gov.mb.ca

Manitoba Government Inquiry

Phone: 204-945-3744
Toll-free in North America:
1-866-626-4862
E-mail: mgi@gov.mb.ca

Young Entrepreneurs Program

230-800 Portage Avenue
Winnipeg, MB R3G 0N4
Phone: 204-945-3556 or toll-free
1-800-282-8069 ext. 3556
Email: youthpartnerships@gov.mb.ca

Economic Programs Branch

(Manitoba Works Capital Incentive)
1020 - 259 Portage Avenue
Winnipeg, MB R3B 3P4
E-mail: TIF@gov.mb.ca

First Jobs Fund Program

230-800 Portage Avenue
Winnipeg, MB R3G 0N4
Phone: 204-945-3556
Email: youthpartnerships@gov.mb.ca

6.2 Financial Institutions

INSTITUTION NAME	ADDRESS / CONTACT
Caisse Financial Group	92 Ave de la Grotte, Saint Malo, MB R0A 1T0



6.3 Employment Support Services

COMPANY	ADDRESS / CONTACT	DESCRIPTION
Baby Boomers in Action	555 Hebert Ave, Box 377 St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-2888 ralphcollette@stpierreenboom.ca www.stpierreenboom.ca	50+ employment service for older workers.
Community Futures Triple R	220 Main Street Morris MB R0G 1K0 Phone: 204-746-6180	Offers support for businesses – businesses resources, services, resource and information
Employment and Income Assistance	323 Main Street Steinbach, MB R5G 0E1 Phone: 204-948-4000 Toll Free: 1-800-855-0511	This program is designed for people who need help to meet basic personal and family needs.
Eastman Employment Services	395 Main Street Steinbach R5G 0E1 Phone: 204-326-4099	EES is a not-for-profit that connects employers to job seekers with diverse abilities. They offer the supports necessary for successful connections. Funding for these services is provided by the Province of Manitoba.
enVision Community Living	84 Brandt Street Steinbach, MB R5G 0E1 Phone: 204-326-4099	enVision Community Living provides a broad continuum of residential and daytime support services to adults living with an intellectual disability throughout southeastern Manitoba. Administrative offices and day programs are located in the City of Steinbach. However, residential and individualized day services are also provided in smaller area communities.
Eastman Immigration Service	284 Reimer Avenue Steinbach, MB R5G 0R5 Phone: 204-346-6609	Eastman Immigration Service assists newcomers settling in the Eastman region, making the transition to a new community a positive experience, both for the newcomer and the receiving community. Eastman Immigrant Services will empower newcomers and create welcoming communities where everyone is valued.
Community Employment and Resource Centre (CERC)	427 Sabourin Street St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-2584 Email: gmusic@cerc-mb.ca	This bilingual employment centre offers direction, assistance and opportunities to the residents of Southeastern Manitoba to access the skills and resources necessary to achieve meaningful employment and success within the workforce
CDEM	200-614 Des Meurons St, Winnipeg, MB R2H 2P9 www.CDEM.com	At Economic Development Council for Manitoba Bilingual Municipalities (CDEM), your success is our business! Whether you are an entrepreneur, a job seeker, a community or an organization with economic or tourism development projects, a teacher or if you want to immigrate to Manitoba, we are here to help you.
Workplace Education Manitoba	1000 Waverley Street Winnipeg, MB R3T 0P3 www.wem.mb.ca	Workplace Education Manitoba (WEM) strives to be Manitoba's Centre of best practices for workplace Essential Skills consultation, assessment and training. WEM partners with private and public sector organizations of all sizes, in all sectors and in all areas of the province to help to people understand the importance of and need for strong workplace Essential Skills levels in their workplace.

7.0 Transportation



Road

The Municipality is located just less than 30 minutes from the City of Winnipeg via PTH 59 and just 30 km from PTH 75 (RTAC), 30 km from the United States 24-hour Port of Entry at Emerson/Pembina via PTH 75 (RTAC). All goods produced within the region can be easily transported.

- PTH 75 and 59 both lead south to link with the U.S. National Highway System via North Dakota and Minnesota, providing access to a transportation corridor centred on US Interstate highways I-29 and I-35, which connects Canada to a central North American market of 100 million people. Goods can be shipped by truck from Canada to Mexico and all points between.
- PTH 75 is twinned to the U.S. border, and PTH 59 is twinned through the RM of De Salaberry.
- According to 2017 CBSA report at the Emerson port of entry showed that over 878,000 travellers in more than 271,000 cars and 208,000 commercial trucks had crossed the border. Emerson ranked 7th nationally in number of trucks at a land border crossing.
- Border compliance information is available through Canada Border Services Agency at www.cbsa-asfc.gc.ca
- Over 75% of Manitoba’s merchandise trade with U.S. is shipped by truck.
- Over 400,000 commercial trucks crossed the border through Emerson per year.

Highway Distance from RM of De Salaberry

Metro Area Distance (Km’s)

Winnipeg30	Brandon274	Saskatoon879	Vancouver 2392
Selkirk103	Minneapolis (USA) . . .684	Calgary 1382	Toronto 1977
		Edmonton 1399	Seattle (USA) 2300
		Chicago (USA) 1341	New York (USA) . . . 2609

Water



- The Port of Churchill is 1089 kms from Rural Municipality of De Salaberry and provides Manitoba with a unique distinction among the Prairie Provinces: direct access to the sea and providing open routes to European and world market. Churchill can be reached by rail, air, and sea.
- The only deep-water ocean port in the prairie region
- Shipping season - July to November
- 4 deep-sea berths for the loading and unloading of grain, general cargo and tanker vessels.
- Able to accommodate Panamax class vessels (approx. 70,000 tonne capacity)
- Throughput capacity - over 1 million tonnes of grain per season
- Access to other Ports:
Vancouver Pacific Port – distance 2411 kms
Halifax Atlantic Port – distance 3584 kms

Air



Winnipeg’s James Armstrong Richardson International Airport is less than 1 hour from the RM of De Salaberry. YWG offers a broad range of air passenger and cargo services, including international carriers, commuter airlines, jet freight carriers, fixed base operators, and various charter operations. YWG features two runways, 11,000 and 8,700 feet long, accommodating nine carriers and 525 weekly nonstop flights.

Being developed adjacent to the northwest boundary of Richardson International Airport is CentrePort Canada, a new 20,000-acre inland port that offers greenfield investment opportunities for distribution centres, warehousing and manufacturing.

CentrePort Canada will allow companies to take advantage of the leading cargo capabilities of Richardson International Airport, as well as:

- an abundance of serviced land ready for investment and development;
- Manitoba’s strategic mid-continent location;
- a well-established multi-modal network of highways, railways, air and sea connections;
- direct road and rail access to Canada’s western seaports, and convenient and economical access to key markets in North America.

Rail



The RM of De Salaberry is located less than 30 minutes from the South of the City of Winnipeg, which that is centrally located on the main lines of the Canadian National Railway Company (CN) and Canadian Pacific (CP) railway networks. CN and CP are both continental carriers who operate a combined 2439 miles of track within Manitoba.

- Main connections: Hudson Bay Railway, Burlington Northern Santa Fe (Manitoba) and Central Manitoba Railway
- With three rail connections to the United States, Winnipeg enjoys ready access to the world’s largest market. CN, CP and BNSF (Manitoba) provide service to the U.S. in partnership with their respective U.S. operations. They also provide access to Mexico from Winnipeg through their partnerships with U.S. and Mexican railways.
- CP offers connection to Vancouver, Montreal, USA Industrial Centres to Chicago, Newark, Philadelphia, Buffalo, NY and Washington DC.
- CN offers connection to Canada and mid America to Gulf of Mexico

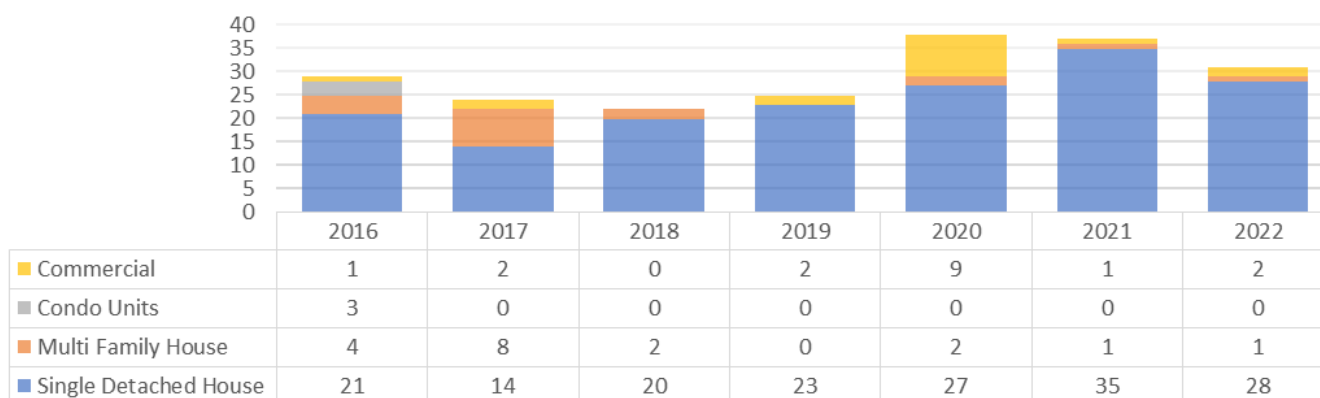
Canadian National (CN) Rail	Canadian Pacific (CP) Rail	Via Rail
Main or Branch Line Main	Main or Branch Line Main	Main or Branch Line . . Main
Shortline or National National	Shortline or National . Transcontinental	Shortline or National . National
Distance to nearest switching yard 0 km	Distance to nearest switching yard. 15 km	Distance to nearest switching yard. 72.2 km
Capabilities Cargo-Bulk, Container, Liquid	Capabilities Passenger, Container, Cargo-Bulk, Liquid	Capabilities Passenger

8.0 Capital Development Fees & Permit Approvals

8.1 Local Permit Approvals

Type of Permit	Average Time for Approval	Associated Fees
Building Permit	2-4 weeks providing all required documentation is received at the time application is submitted.	Associated Fees depends on the size of the building and type of use. More information please contact: Building Inspector Phone: 204-433-7406 Fax: 204-433-7063 Email: inspector@rmdesalaberry.mb.ca
Development Permit (Often a Development Permit is only issued with a Building Permit, which takes 2-4 weeks)	3-5 weeks providing all required information is received at the time the application is submitted	\$250 Commercial use plus costs \$250 Farm Building plus costs (not requiring Building Permit with size of 6,458 sq. ft. or more) \$75 Residential Use / Agricultural Buildings \$100 all other Development Permits
Conditional Use / Major Variance	1-2 months	\$250 Application Fee
Zoning Bylaw Amendment	2-3 months (providing all conditions are met)	\$1500 plus other costs (e.g. advertising costs, legal fees) \$500 for Development Agreement if required
Subdivision Application	2-3 months (providing all conditions are met) (can often take longer than 3 months)	Contact Rural Municipality of De Salaberry for more details.

NUMBER OF BUILDING PERMITS (2016-2022)



YEAR

Source: Rural Municipality of De Salaberry, 2022

Building Permits	2016	2017	2018	2019	2020	2021	2022	Total
Single Detached House	21	14	20	23	7	35	28	148
Multi Family House	4	8	2	0	6	1	1	22
Condo Units	3	0	0	0	5	0	0	8
Commercial	1	2	0	2	37	1	2	45
Total	29	24	22	25	55	37	31	

Source: RM of De Salaberry Municipal Office, 2023

8.2 Residential Capital Development Fees

Capital development fee per residential dwelling unit/lot	2023
Single Family	Not Applicable
Duplex	Not Applicable
Multi – Family	Not Applicable
Rural Unserviced Lots	Not Applicable
Rural Service Lots	Not Applicable

8.3 Utility Capital Development Fees

For each lot or dwelling Unit	2023
Single Family	Not Applicable
Duplex	Not Applicable
Multi – Family	Not Applicable
Rural Unserviced Lots	Not Applicable
Rural Service Lots	Not Applicable

8.4 Industrial and Commercial Land Use

Industrial & Commercial Use	RM of De Salaberry	St Malo	Otterburne	Total
Total Acres Developed				
Industrial	18.66	4.6	3.1	26.36
Commercial	16.36	23.3	0.28	39.94
Total Acres Undeveloped				
Industrial	4.36	9.23	3.28	16.87
Commercial	0	19.51	0.43	19.94
Total Industrial and Commercial Lands	39.38	56.64	7.09	103.11

9.0 Utilities

9.1 Telecommunication

Provider	Services	Contact Information
Shaw	Cable, Phone and High Speed Internet	www.shaw.ca · 1-855-285-1105
Xplornet	Internet (satellite, wireless)	www.xplornet.com · 1-877-609-5827
Valley Fiber	Rural High Speed Internet	www.valleyfiber.ca · 1-800-958-5698

9.2 Water Systems

Characteristic	St. Malo Water Treatment Plant
Water Treatment Reservoir Capacity	1,000 m ³
Average Daily demand	250m ³
Peak Demand	400m ³
Cost per cubic meter	\$20.35 (2023 rate)
Water Connection Fee	\$2,500.00

9.3 Wastewater Systems

Name of Provider	St. Malo Lagoon
Rated Capacity	N/A
Average Daily demand	N/A
Peak Demand	N/A
Cost per cubic meter	\$0.67
Sewer Connection Fee	\$2,500 * Subject to council approval

Characteristic	Otterburne Lagoon
Rated Capacity	N/A
Average Daily demand	N/A
Peak Demand	N/A
Cost per cubic meter	\$0.67
Sewer Connection Fee	\$2,500
Annual Charge per Residential Equivalent Unit	\$331.97 (2023)

9.4 Landfill and Waste Management Systems

Waste Management Facility Landfill Site	Rural Municipality of De Salaberry
Landfill Site	26116 Perreault Rd # 23e
E-waste Facility	
Household Hazardous Waste	
Oil Recycling	
White goods	fridges, stoves, etc.
Scrap Metal	
Tires	
Branches & Trees	
Recycling Program	
The Recycling Program is run by EPIC/SMILE of St. Malo Inc. located in St. Malo.	

9.5 Electric Power

Manitoba Hydro is a Crown Corporation and the province's major energy utility:

- Serves 608,559 electric and 293,256 gas customers in various communities throughout southern Manitoba;
- Are one of the lowest cost providers of electricity of Canada;
- Export electricity to the electric utilities through our participation in 3 wholesale markets in Canada and mid – western United States;
- Offer a wide range of energy services and programs to our customers, either directly through our business interests;
- Generate nearly all our electricity from self – renewing waterpower using 15 hydroelectric generation stations, primarily on Winnipeg, Saskatchewan, Brentwood and Nelson rivers;
- Are the major distributor of natural gas in the province, delivering natural gas to 130 communities in the Province;
- Have capital assets in service at original cost exceeding \$31.1 billion, making us one of the largest energy utilities in Canada.

Manitoba Hydro	Details
www.hydro.mb.ca	
Net Importer/Exporter of Power	Net exporter - Manitoba Hydro generates 5217 MV of electricity (excluding two thermal stations - 458MV)
Electricity Exports	Electricity Exports Manitoba Hydro export revenues brought in more than 25 per cent of our total electric revenue over the 10-year period 2016-2021. Without export revenues, all of the costs associated with the utility would need to be covered by our Manitoba customers.

Note: Effective January 1st, 2022, electricity rates increased on average 3.6%. Rate increases differ by customer class to better reflect the average cost to serve each class. Current rates remain unchanged for certain customers in remote diesel served communities.

Business Customers																																									
<p>Small Business (non-demand): non-residential, utility owned transformation, billing demand not exceeding 50k. VA</p> <p>Standard</p> <table> <tr> <td>Basic Charge</td> <td>\$20.79 per month</td> </tr> <tr> <td>Three Phase</td> <td>\$33.69 per month</td> </tr> <tr> <td>+ energy charge</td> <td>First 11,000 kWh per month at 9.485 cents per kWh</td> </tr> <tr> <td>Balance of kWh at</td> <td>7.277 cents per kWh</td> </tr> </table> <p>Seasonal</p> <table> <tr> <td>Basic Charge</td> <td>\$247.70 per year</td> </tr> <tr> <td>+energy charge</td> <td>First 66,000 kWh per month at 9.263 cents per kWh</td> </tr> <tr> <td>Balance of kWh at</td> <td>6.849 cents per kWh</td> </tr> </table>	Basic Charge	\$20.79 per month	Three Phase	\$33.69 per month	+ energy charge	First 11,000 kWh per month at 9.485 cents per kWh	Balance of kWh at	7.277 cents per kWh	Basic Charge	\$247.70 per year	+energy charge	First 66,000 kWh per month at 9.263 cents per kWh	Balance of kWh at	6.849 cents per kWh	<p>Medium Business: non-residential, utility owned transformation, billing demand exceeding 200 kV.A</p> <table> <tr> <td>Basic Charge</td> <td>33.69 per month</td> </tr> <tr> <td>+ energy charge</td> <td>First 50 kV.A of Monthly Measured Demand - no charge</td> </tr> <tr> <td></td> <td>Balance of Monthly Measured Demand</td> </tr> <tr> <td></td> <td>11.52¢ per kV.A</td> </tr> </table> <p>Large Business: non-residential, utility owned transformation</p> <table> <tr> <td>Exceeding 750 V to not exceeding 30kV</td> <td></td> </tr> <tr> <td>Energy Charge</td> <td>4.219 cents per kWh</td> </tr> <tr> <td>+billing demand charge</td> <td>\$9.75 per kV.A</td> </tr> <tr> <td>Exceeding 30kV to not exceeding 100kV</td> <td></td> </tr> <tr> <td>Energy Charge</td> <td>3.882 cents per kWh</td> </tr> <tr> <td>+billing demand charge</td> <td>\$8.26 per kV.A</td> </tr> <tr> <td>Exceeding 100kV</td> <td></td> </tr> <tr> <td>Energy Charge</td> <td>3.776 cents per kWh</td> </tr> <tr> <td>+billing demand charge</td> <td>\$7.36 per kV.A</td> </tr> </table>	Basic Charge	33.69 per month	+ energy charge	First 50 kV.A of Monthly Measured Demand - no charge		Balance of Monthly Measured Demand		11.52¢ per kV.A	Exceeding 750 V to not exceeding 30kV		Energy Charge	4.219 cents per kWh	+billing demand charge	\$9.75 per kV.A	Exceeding 30kV to not exceeding 100kV		Energy Charge	3.882 cents per kWh	+billing demand charge	\$8.26 per kV.A	Exceeding 100kV		Energy Charge	3.776 cents per kWh	+billing demand charge	\$7.36 per kV.A
Basic Charge	\$20.79 per month																																								
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Energy Charge	3.776 cents per kWh																																								
+billing demand charge	\$7.36 per kV.A																																								
<p>Business Advantage:</p> <p>Manitoba Hydro partners with businesses to support their diverse energy and ensure they have safe, reliable supplies of electricity and natural gas. Manitoba Hydro offers the commercial and industrial Power Smart Programs that helps customers' facilities become some of the most efficient in North America by saving on operating costs.</p>																																									

Residential Customers			
Standard		Seasonal	
Basic Charge	\$9.20 per month	Basic Charge	\$110.40 per year
+ energy charge	\$9.324 cents per KWh	+ energy charge	\$9.324cents per KWh
Basic Monthly Charge exceeding 200 Amp	\$18.40		

9.6 Diesel Rates

Diesel General Service	
Basic Monthly Charge	\$20.74
Plus Energy Charge:	
First 2,000 kWh	9.485¢ per kWh
Balance of kWh	42.617¢ per kWh

NOTES: Minimum monthly bill is the Monthly Basic Charge. The General Service Diesel rate applies to all Commercial accounts excluding those classed as Government and/or First Nation Education.

*Last updated January 1, 2022
More information: www.hydro.mb.ca*



9.7 Natural Gas Rates

Residential Natural Gas Rates		
Rate Class	Previous Rates	Actual Rates
Basic Monthly Charge (\$/month)	\$14.00	\$14.00
Gas Commodity Delivery (\$/m3)	\$18.78	\$12.13

Small General Service Commercial Rates		
Rate Class	Previous Rates	Actual Rates
Basic Monthly Charge (\$/month)	\$14.00	\$14.00
Gas Commodity Delivery (\$/m3)	\$18.78	\$ 8.81



9.7 Natural Gas Rates, continued

Large General Service (LGS) Natural Gas Rates

This service is available to customers who use less than 680,000 cubic metres of natural gas annually.

Rate Class	Previous Rates	Actual Rates
Basic Monthly Charge (\$/month)	\$ 77.00	\$ 77.00
Primary Gas – Quarterly Rate Service (\$/m3)	\$0.0852	\$0.1012
Supplemental Gas (\$/m3)	\$0.1559	\$0.1384
Transportation to Centra (\$/m3)	\$0.0516	\$0.0437
Distribution to Customer Sales Services (\$/m3)	\$0.0357	\$0.0427

Mainline Firm Service (MLF) Natural Gas Rates

This service is available to customers who receive natural gas through one meter, are served from Centra's Transmission system or through dedicated distribution facilities at pressures in excess of medium pressure and require service that is available every day of the year (min. 680,000 cubes).

Rate Class	Previous Rates	Actual Rates
Basic Monthly Charge (\$/month)	\$2,353.33	\$1,082.93
Primary Gas – Quarterly Rate Service (\$/m3)	\$0.0852	\$0.0878
Supplemental Gas (\$/m3)	\$0.1559	\$0.1384
Transportation to Centra (\$/m3)	\$0.0060	\$0.0027
Distribution to Customer Sales Service (\$/m3)	\$0.0012	\$0.0016
Distribution to Customer Sales Service Refund (\$/m3)	\$ 0.000	\$ 0.000
Distribution to Customer T-Service (\$/m3)	\$0.0012	\$0.0016
Distribution to Customer T-Service Refund (\$/m3)	N/A	N/A
Demand Transportation (\$/m3)	\$0.5456	\$0.3402
Demand Distribution (\$/m3)	\$0.1576	\$0.2260

Note: Effective February 1st, 2023, the Gas Commodity rate is decreasing from 23.96c to 18.78c per cubic metre, and Delivery rate is increasing from 11.96c to 12.13c per metre. The combined bill impact for the typical customer's annual natural gas bill is a decrease of approximately 11.5 per cent or \$111 per year. These decreases are the result of changes in the price of Manitoba Hydro pays for natural gas.

High Volume Firm Service (HVF) Natural Gas Rates

This service is available to customers who use 680,000 cubic metres or more of natural gas annually, through one meter, and require service that is available every day of the year.

Rate Class	Previous Rates	Actual Rates
Basic Monthly Charge (\$/month)	\$1,118.31	\$1,017.72
Primary Gas	\$0.0852	\$0.1012
Supplemental Gas (\$/m3)	\$0.1559	\$0.1384
Transportation to Centra (\$/m3)	\$0.0196	\$0.0141
Distribution to Customer Sales Service (\$/m3)	\$0.0073	\$0.0099
Distribution Refund to Customer Sales Service (\$/m3)	\$ 0.000	\$ 0.000
Distribution to Customer T-Service (\$/m3)	\$0.0073	\$0.0099
Demand Transportation (\$/m3)	\$0.3074	\$0.2657
Demand Distribution (\$/m3)	\$0.1503	\$0.1799

Interruptible Service

Interruptible customers receive natural gas through one meter where the service may be interrupted by Centra from time to time upon notice to the customer. (min 680,000 cubes).

Rate Class	Previous Rates	Actual Rates
Basic Monthly Charge (\$/month)	\$1042.72	\$1,042.25
Primary Gas – Quarterly Rate Service (\$/m3)	\$0.0852	\$0.1012
Supplemental Gas (\$/m3)	\$0.1560	\$0.1392
Transportation to Centra (\$/m3)	\$0.0115	\$0.0077
Distribution to Customer Sales Service (\$/m3)	\$0.0066	\$0.0067
Distribution to Customer Refund (\$/m3)	\$ 0.000	\$ 0.000
Distribution to Customer T-Service (\$/m3)	\$0.0066	\$0.0067
Demand Transportation (\$/m3)	\$0.1429	\$0.1344
Demand Distribution (\$/m3)	\$0.0772	\$0.0870
Alternate Supply Service	\$0.0092	\$0.0096

Source: Manitoba Hydro, www.hydro.mb.ca

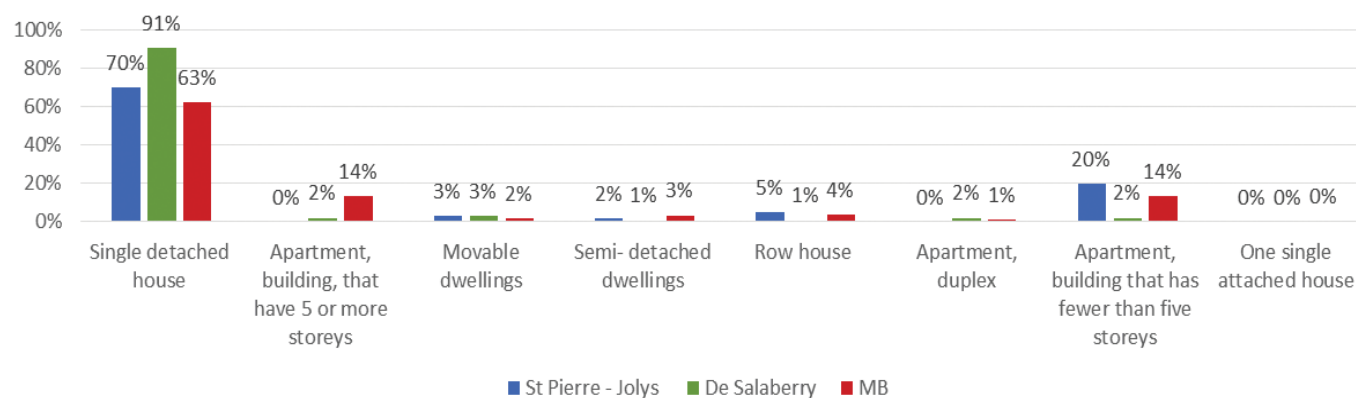
10.0 Housing

10.1 Housing Characteristics within the Municipality

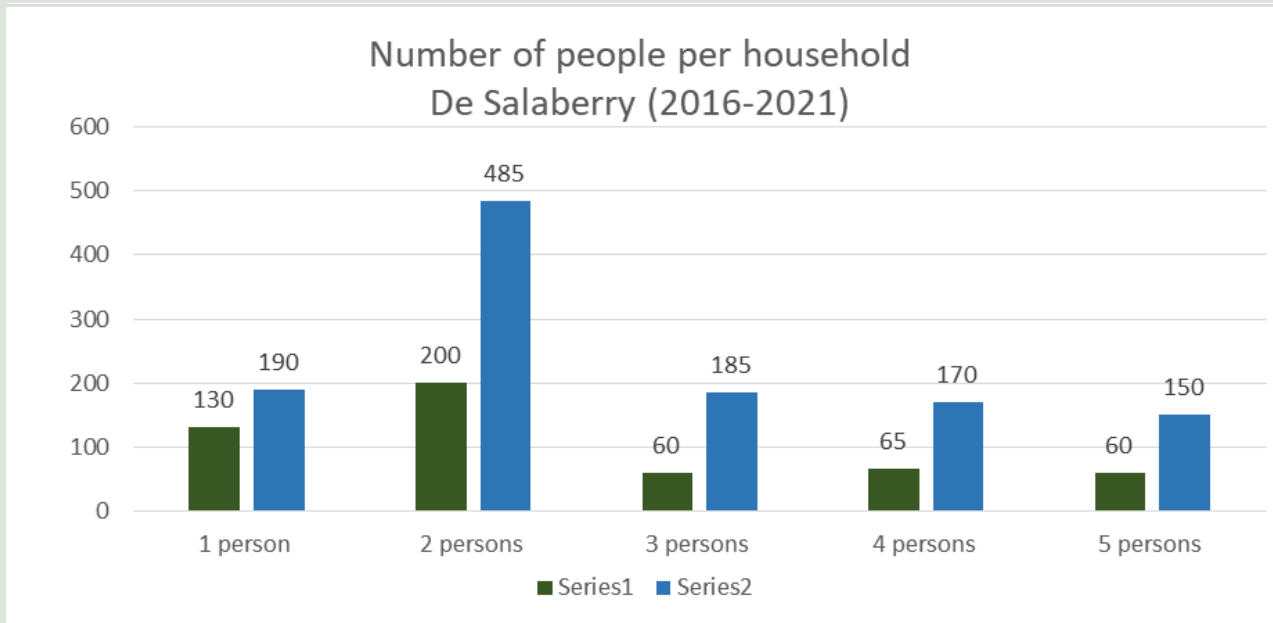
Total number of occupied private dwellings by structural type of dwelling	RM of St. Pierre-Jolys	RM of De Salaberry	MB
Single detached house	355	1105	343,990
Apartment, building, that have 5 or more storeys	0	0	74,865
Movable dwellings	15	40	9,590
Semi- detached dwellings	10	10	18,185
Row house	25	10	19,725
Apartment, duplex	0	0	7,445
Apartment, building that has fewer than five storeys	100	25	74,865
One single attached house	0	0	600
Private Household by Household Size			
- 1 person	130	190	146,225
- 2 persons	200	485	173,990
- 3 persons	60	185	74,615
- 4 persons	65	170	69,480
- 5 or more persons	60	150	53,740
Number of persons in private households	1,275	3,345	1,307,185
Average household size	2.5	2.8	2.5

Source: Census Data 2021

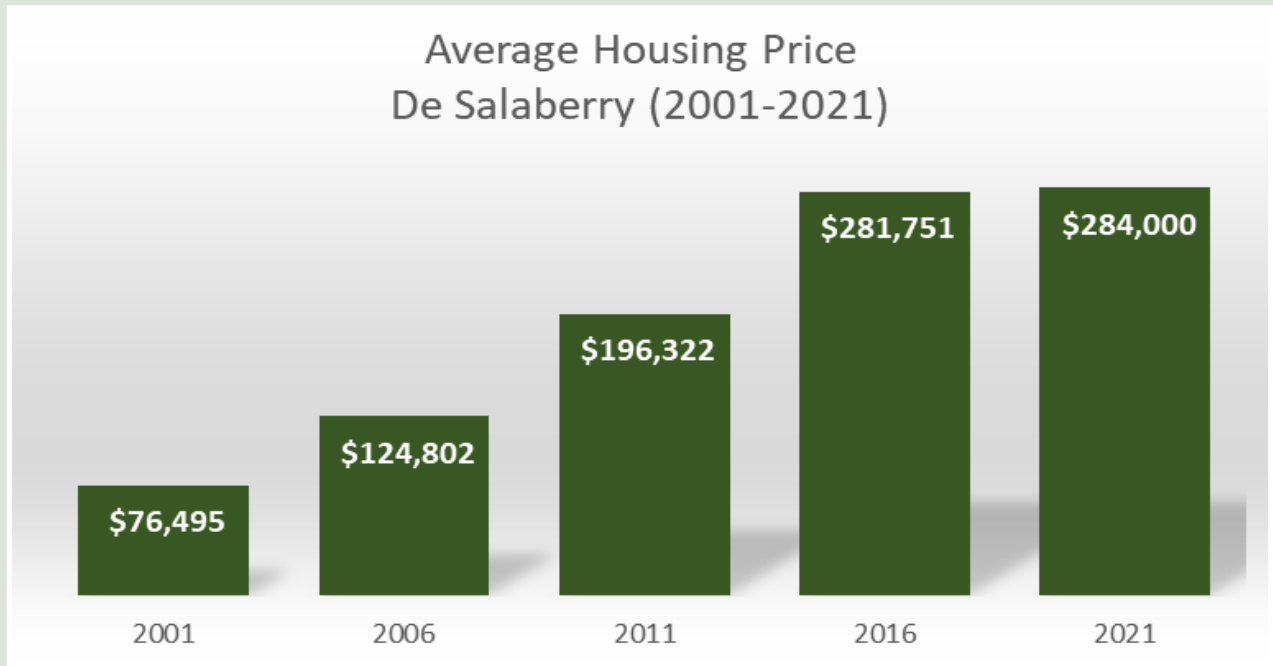
Total percentage of occupied private dwellings by structural type of dwellings - De Salaberry (2016-2021)



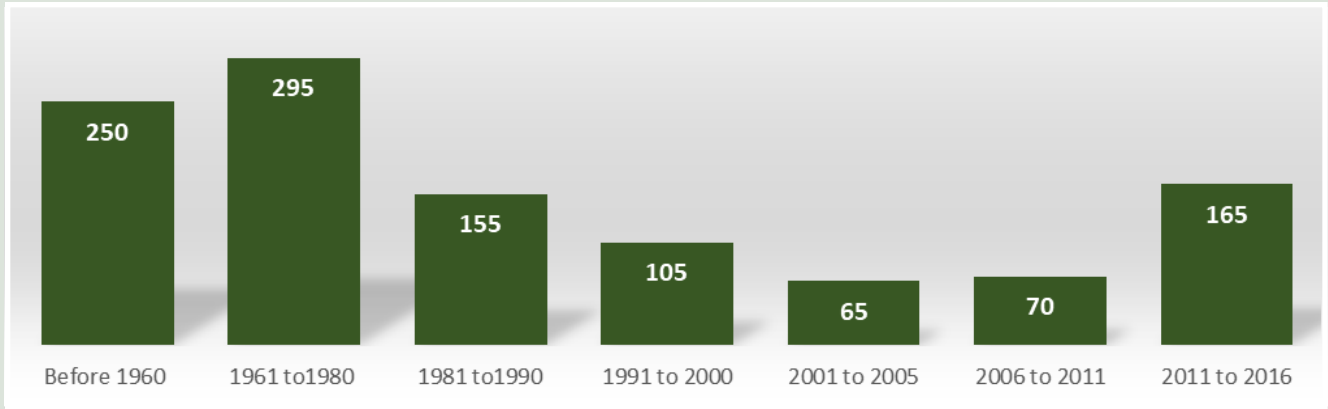
Source: Census Data 2021



10.2 Average Cost of Housing

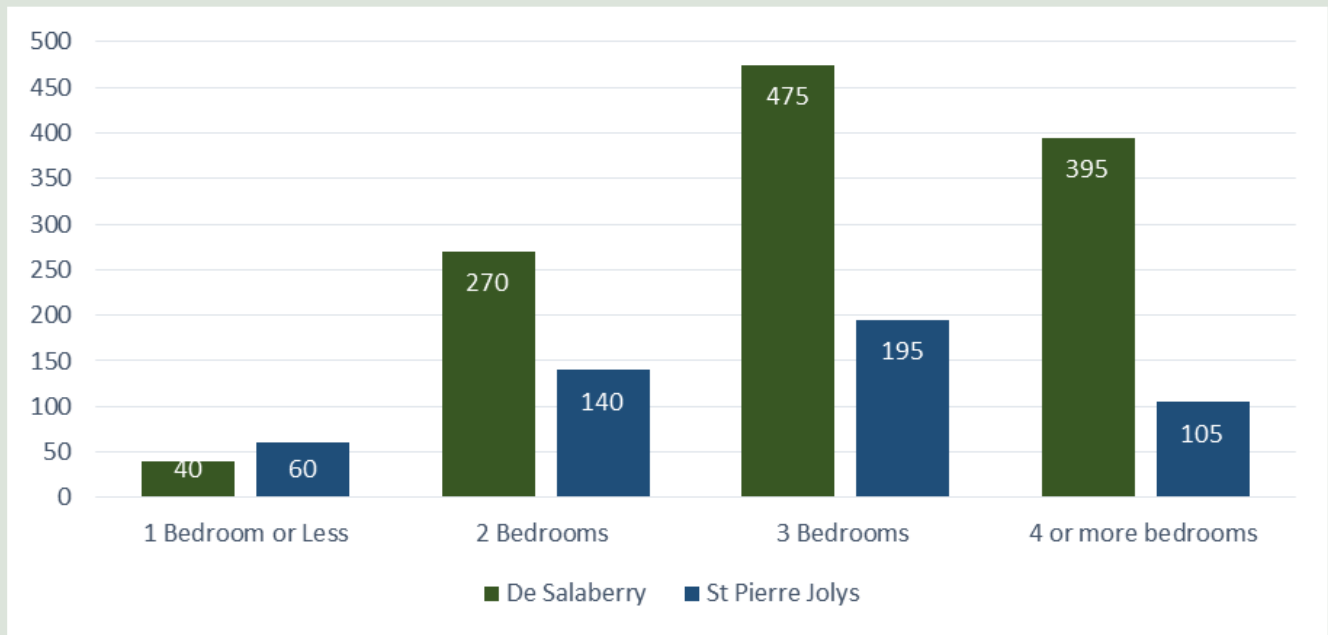


10.3 Construction Period - De Salaberry (1960-2016)



Source: Census Data 2016-2021

10.4 Dwelling by Bedroom - De Salaberry



Source: Census Data 2021



11.0 Education

11.1 School Divisions serving the Municipality of De Salaberry & The Village of St-Pierre-Jolys

Red River Valley School Division
 Box 400
 Morris, MB R0G 1K0
 Phone 204-746-2317
 www.rrsd.mb.ca

Division Scolaire Franco-Manitobaine
 1263 Chemin Dawson
 Lorette, MB R5K 0S1
 Phone: 204-878-9399
 www.dsfm.mb.ca



11.2 Day Care Facilities

Les Petites Grenouilles Inc
 377 Sabourin St
 St-Pierre-Jolys, MB R0A 1V0
 Phone: 204-433-7976

Garderie de Bambins Co-op Inc
 46 Benoit Ave
 St Malo, MB R0A 1T0
 Phone: 204-347-5691

11.3 Preschool Programs

There are two (2) preschool programs that are offered in the RM of De Salaberry and St-Pierre-Jolys region:

Petits Papillons

Petits Papillons is held on Tuesday and Thursday mornings out of the École St-Malo School. For more information contact Fae Hamilton at 204-347-5550.

Les Petits du Bois Jolys

Les Petits du Bois Jolys is held on Monday and Wednesday mornings out of École Real-Bérard School in St-Pierre. For more information contact Jacqueline Saurette at 204-433-3425.

11.4 Elementary Schools

École Saint-Malo School

Campus / Address	Grade	School Division	Enrollment 2021 English/French
Box 190 189 St Malo Street R0A 1T0 St Malo, MB Phone: 203.347.5255 www.stmalo.rrvsd.ca	K-8	Red River Valley School Division	French: 149 English: 94



École Heritage Immersion

Campus / Address	Grade	School Division	Enrollment (2022) French
433 Rue Sabourin Street Box 489 St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-3460 www.heritage.rrvsd.ca	K-8	Red River Valley	229



École Communautaire Réal-Bérard

Campus / Address	Grade	School Division	Enrollment (2022) French
C.P. 490 377 Rue Sabourin St-Pierre-Jolys, MB R0A 0T0 Phone: 204-433-7706 Email: real.berard@dsfm.mb.ca	K-8	Division Scolaire franco-manitobaine	229



11.5 Secondary / High Schools

École Héritage Immersion

Campus / Address	Grade	School Division	Enrollment (2022) French
515 Hebert Street, Box 188 St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-3460 www.icsp.rvsdd.ca	9-12	Red River Valley	107

École Communautaire Réal-Bérard

Campus / Address	Grade	School Division	Enrollment (2022) French
C.P. 490, 377 Rue Sabourin St-Pierre-Jolys, MB R0A 0T0 Phone: 204-433-7706 Email: real.berard@dsfm.mb.ca	9-12	Division Scolaire franco-manitobaine	63

Morris School

Campus / Address	Grade	School Division	Enrollment (2022) French
324 Toronto Ave. E. Morris, MB R0G 1K0 Phone: 204-746-2612 Fax: 204-746-2785	9-12	Red River Valley Division	441



11.6 Post-Secondary Education - College

Red River College		
Campus / Address	Driving Distance from Community	Enrollment (2022)
2055 Notre Dame Avenue Winnipeg, MB R3H 0J9 Phone: 204-632-2327 www.rrc.ca	80 km	23,526
385 Loewen Blvd. Steinbach, MB R5G 0B3 ww.rrc.ca/Steinbach		

Manitoba Institute of Trade and Technology		
Campus / Address	Driving Distance from Community	Enrollment (2022)
2nd Floor, 14 Fultz Blvd. Winnipeg, MB R3Y 1V3 Phone: 204-989-6500 www.mitt.ca	78 km	Total 4,000 International 1,576

11.7 Post-Secondary Education - University

Providence University College		
Campus / Address	Driving Distance from Community	Enrolment (2022)
10 College Cresc., Otterburne, MB R0A 1G0 Phone: 204-433-7488 www.prov.ca	27 km	515



Université de Saint-Boniface		
Campus / Address	Driving Distance from Community	Enrollment (2022)
200 De la Cathedrale Ave Winnipeg, MB R2H 0H7 Phone: 204-237-1818 ustboniface.ca	70 km	1,541



University of Manitoba

Campus / Address	Driving Distance from Community	Enrollment (2022)
66 Chancellors Cir. Winnipeg, MB R3T 2N2 Phone: 204-786-7811 www.umanitoba.ca	74 km	29,884



University of Winnipeg

Campus / Address	Driving Distance from Community	Enrollment (2022)
515 Portage Avenue Winnipeg, MB R3B 2E9 Phone: 1-800-432-1960 www.uwinnipeg.ca	67 km	8,673





12.0 Government

12.1 Municipal Government

RM of De Salaberry	
Form (Structure)	Ward System
Number of Elected Officials	Reeve plus 6 councillors
Reeve	Darrel Cure
Chief Administrative Officer	Denise Parent

12.2 Provincial Government

Government of Manitoba			
Form (Structure)	British Parliamentary	Premier	The Honourable Heather Stefanson
Number of Elected Officials	57	Affiliation	Progressive Conservative
How Often Does Legislature Last	Spring/Fall	Year Elected	2021
Election Date	2019	Current Term Expiration	4
		Allowed to Run for Another Term	Yes

12.3 Government Representation

Provincial	
Name of Member of Legislative Assembly (MLA)	Dennis Smook
Electoral District	La Verendrye
Party Affiliation	Conservative Party

Federal	
Name of Member of Parliament (MP)	Ted Falk
Electoral District	Provencher
Party Affiliation	Conservative Party

Senators	
No. of Appointed Officials	In Canada there are ordinarily 105 Senators appointed by the Governor General on the advice of the Prime Minister.
Independent Senators Group	Senator Raymonde Gagné (Manitoba)

13.0 Taxation

13.1 Corporate Income Tax - Small Business

Federal	Income up to \$450,000	Income between \$450,000-\$500,000
Rate	9%	9%
Formula (Sales, Property & Payroll)	N/A	N/A
Accelerated Depreciated Permitted	Yes	Yes
Provincial	Income up to \$450,000	Income between \$450,000-\$500,000
Rate	0%	12%
Formula (Sales, Property & Payroll)	Sales & Payroll	Sales & Payroll
Accelerated Depreciated Permitted	No	No

Source: Government of Canada, Corporation Tax Rates 2023

13.2 Personal Income Tax

Combined Federal and Provincial (MANITOBA) PERSONAL Income Tax Rates, 2023

Taxable Income		MB Marginal Rate on				
Lower Limit	Rate on Upper Limit	Basic Tax	Eligible Excess Income	Eligible Dividend Income	Other Dividend Income	Capital Gains
- \$0	\$10,855	-	0.00%	0.00%	0.00%	0.00%
\$10,856	\$15,000	-	10.80%	3.86%	11.52%	5.40%
\$15,001	\$36,842	\$488	25.80%	3.86%	18.38%	12.90%
\$36,843	\$53,359	\$6,083	27.75%	6.56%	20.63%	13.88%
\$53,360	\$79,625	\$10,666	33.25%	14.12%	26.95%	16.63%
\$79,626	\$106,717	\$19,400	37.90%	20.53%	32.30%	18.95%
\$106,718	\$165,430	\$29,668	43.40%	28.12%	38.62%	21.70%
\$165,431	\$235,675	\$55,149	46.72%	32.71%	42.44%	23.36%
\$235,676	and up	\$87,965	50.40%	37.78%	46.67%	25.20%

Source: Canada Revenue Agency 2023

IMPORTANT AMOUNTS

Canadian Pension Plan

Maximum/Month (at age 65)	\$1306.57
Disability Benefit Max/Month	\$1538.67
Survivor's Pension Max (under age 65)	784.00
Death Benefit	2500

Old Age Security

Maximum/Month (at age 65)	687.56
Claw Back Thresholds	\$86,912-\$141,917

Important Limits

Maximum RRSP Contribution	\$31,560
2020 TFSA Contribution Amount	\$6,000
Lifetime TFSA Contribution Amount	\$88,000
Yearly Maximum Pensionable Earnings	\$66,600
Employment Insurance Limit	\$60,300
Lifetime Capital Gains Exemption (QSBC)	\$913,630

CORPORATE TAX RATES: Income Type

Active Business Income (first \$500,000)	9.0%
General Income	27.00%
Investment Income	50.67%

The federal basic personal amount comprises two elements: the base amount (\$13,521 for 2021) and an additional amount (\$1,479 for 2023). The additional amount is reduced for individuals with net income in excess of \$151,978 and is fully eliminated for individuals with net income in excess of \$235,675. Consequently, the additional amount is clawed back on net income in excess of \$165,430 until the additional tax credit of \$222 is eliminated; this results in additional federal income tax (e.g., 0.32% on ordinary income) on net income between \$155,431 and \$255,675.

13.3 Sales / Use Tax

	Rate	Notes
Provincial Sales Tax - PST	7%	
Good and Sales Tax - GST	5%	
Total	12%	There is a 5% tax on lodging and 5% tax on hotel room fees

Source: Canada Revenue Agency 2023

13.4 Sales Tax by Utility

	Yes/No	Rate	Notes
Electric Power	Yes	Home PST 1.6% + 5% GST Business PST 7% + 5% GST	GST can be fully revocable
Natural Gas	Yes	PST 7% + GST 5%	
Fuel Oil	Yes	PST 7% + GST 5%	
Water	No	0%	
Sewer	No	0%	
Hazardous Waste Disposal	No	0%	

Source: Canada Revenue Agency 2023

13.5 Telephone Subject to Sales Tax

	Yes/No	Rate	Notes
Local	Yes	PST 7% + GST 5%	
Long Distance	Yes	PST 7% + GST 5%	

Source: Canada Revenue Agency 2023

13.6 Machinery and Equipment Subject to Sales Tax

	Yes/No	Rate	Notes
Production	No	0%	
Non - Production	Yes	PST 7% + GST 5%	
Pollution Control	Yes	PST 7% + GST 5%	
Office Equipment	Yes	PST 7% + GST 5%	

Source: Canada Revenue Agency 2023

13.7 Sales / Use Tax on Intangible Property

	Yes/No	Rate	Notes
Accounts Receivable	No	0%	
Capital Stock	No	0%	
Stock/Bond Transaction Fee	No	0%	

Source: Canada Revenue Agency 2023

13.8 Sales / Use Tax on Tangible Property

	Yes/No	Rate	Notes
Office Building Construction Materials	Yes	PST 7% + GST 5%	
Industrial Building Construction Materials	Yes	PST 7% + GST 5%	
Manufactures Raw Materials	No	0%	Exemption (PST) - you need provide your 7-digit tax number
Standard Software	Yes	PST 7% + GST 5%	
Custom Software	Yes	PST 7% + GST 5%	Exemption (PST) - 100% for full custom software

Source: Canada Revenue Agency 2023

13.9 School Tax - Mill Rates 2022

School Division	RM of De Salaberry
Education Support Levy	8.809 Mills
Hanover School Division	14.250 Mills
Borderland School Division	13.618 Mills
Red River Valley School Division	12.333 Mills

Source: Rural Municipality of De Salaberry 2022

13.10 Municipal Tax - Mill Rates 2023

General Municipal Levy	RM of De Salaberry
Rural	4.969 Mills
At-Large	3.989 Mills
L.U.D. of St. Malo	8.000 Mills

Source: Rural Municipality of De Salaberry 2021

14.0 Current Community Projects

14.1 Private Projects

LUD OF ST. MALO

Residential

- **21179 PTH 59 (Phase 1):**
8 Single Unit Lots (Serviced)
- **185 East Lakeshore Road (Phase 2):**
25 Single Unit Lots (Un-serviced)

Commercial

- **10 Chouinard Street:**
Utility Building and Tower for
Telecommunication Servicing
- **128 East Lakeshore Drive:**
36 seasonal camping ground sites
(Onsite service)

PROVINCIAL

- **St. Malo School Addition**

OTTERBURNE URBAN CENTRE

Residential

- **Northwest Corner of Ducharme Street
& Martin Jerome Drive:**
20 Single Unit Lots, 2 Multiple Units Lots
(Townhouse Style, 2 Eight-Plexes) (Serviced)

RURAL

Commercial

- **21161 Desrosier Road 22 N:**
16 seasonal camping ground sites (Onsite serviced)

14.2 Municipal Projects

- **St. Malo Greenspace**
Corner of Highway 59 and De La Grotte Ave.
- **St. Malo Arena Upgrades**
- **Development of Recreation Master Plan**
- **Expansion of Waste Disposal Site**
- **Lagoon Expansion - St. Malo & Otterburne**

15.0 Quality of Life

15.1 Climate

Location: Rural Municipality of De Salaberry

Latitude: 49°44'22.6" N

Longitude: 96°48'35.3"W



2002
Boundary representation
is not necessarily authoritative.

Climate data for the Municipality of De Salaberry °C (°F)

Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
Record High	6.5 (43.7)	20 (68)	18.5 (65.3)	34 (93)	37 (99)	38 (100)	36.7 (98.1)	39 (102)	38 (100)	29.4 (84.9)	22.2 (72)	8.5 (47.3)	39 (102)
Average High	-12.8 (9)	-8.2 (17.2)	-0.8 (30.6)	10 (50)	18.9 (66)	23.2 (73.8)	25.7 (78.3)	24.9 (76.8)	18.2 (64.8)	10.4 (50.7)	-0.9 (30.4)	-10.1 (13.8)	8.2 (46.8)
Daily Mean	-18.5 (-1.3)	-14.2 (6.4)	-6.4 (20.5)	3.8 (38.8)	11.8 (53.2)	16.7 (62.1)	19.1 (66.4)	18 (64)	12.1 (53.8)	5.1 (41.2)	-5.3 (22.5)	-15.4 (4.3)	2.2 (36)
Average Low	-24 (-11)	-20.1 (-4.2)	-11.9 (10.6)	-2.5 (27.5)	4.5 (40.1)	10.1 (50.2)	12.4 (54.3)	11.1 (52)	5.9 (42.6)	-0.2 (31.6)	-9.6 (14.7)	-20.5 (-4.9)	-3.7 (25.3)
Record Low	-44.5 (-48.1)	-46.7 (-52.1)	-42.2 (-440)	-30.6 (-23.1)	-13.9 (7)	-4.4 (-24.1)	0 (32)	-2.5 (27.5)	-8.3 (17.1)	-23 (-9)	-39.5 (-39.1)	-42.5 (-44.5)	-46.7 (-52.1)
Precip. mm (inches)	25.8 (1.016)	18.6 (0.732)	24.7 (0.972)	31.4 (1.236)	55.6 (2.189)	91.6 (3.606)	70.4 (2.772)	74.8 (2.945)	60.9 (2.398)	45.7 (1.799)	33.3 (1.311)	25.5 (1.004)	558.3 (21.98)

Source: Environment Canada [10]

15.2 Annual Events, Programs and Sports

RM of De Salaberry Program / Sport	Contact
St Malo Arena	www.saintmaloarena.com
St Malo Kids of Steel and Try- A-Tri	www.stmalotri.ca
St Malo Triathlon	www.stmalotri.ca
Physique Plus Fitness COOP	www.physiqueplus.ca



RM of De Salaberry & region	Month	Description
Actif Epica	February	Actif Epica is self supported ultra endurance event in extreme trail and weather conditions. It promotes health benefits associated with outdoor activity in winter and celebrates southeastern Manitoba communities and the surrounding prairie along the historic Crow Wing Trail. The race starts in Emerson (200km), Ridgeville (162 km) or St. Malo (120km) and finishes at The Forks, Winnipeg.
Sugaring Off Festival Festival des sucres	April	The Sugaring Off Festival school program offers students the unique opportunity to visit our “Cabane à sucre / Sugar Shack”, where they learn first-hand about the production of maple syrup. With that comes the joy of tasting our delicious “taffy on the snow”, taking a tour of the museum and the Goulet House, join in a sing-along, and enjoy a horse-drawn wagon ride! Maple sugar products such as maple candies and maple syrup are available for purchase.
Frog Follies – Folies grenouilles	July	In 1970, the year of Manitoba’s Centennial, a group of St-Pierre-Jolys residents yearned to welcome people into their small town to celebrate their rich francophone heritage. This passion led the residents to create a festival to celebrate the people and heritage of St-Pierre-Jolys. On July 14, 1970, the dream of a community festival came true as St-Pierre-Jolys welcomed HRH Queen Elizabeth II and Prince Charles for a 20 minute visit to launch the first ever St-Pierre-Jolys Frog Follies. Today, the St-Pierre-Jolys Frog Follies welcomes over 2,000 people per day and is the only Festival in Canada to offer National Frog jumping competitions.



15.3 Parks, Recreation Grounds and Facilities

Service	Location / Contact
<p>St Malo Provincial Park /St Malo Beach</p> <p>Activities: Canoeing, sailboarding, two beaches for swimming or sunbathing on the nice summer day. You can also explore Rat River Dam and Holy Cow Mini Golf.</p>	<p>Location: Off the Beach Road St Malo, MB</p> <p>E-mail: parsmalo@mts.net</p> <p>Web: www.gov.mb.ca/conservation</p> 
<p>Maplewood Golf Course</p>	<p>Location: 19113 Curé Road St-Pierre-Jolys, MB R0A 1T0</p> <p>E-mail: info@maplewood.golf</p> <p>Web: www.maplewood.golf</p>
<p>Horseback River Trail</p>	<p>Location: Box 42, 9 St Viateur Avenue, Otterburne, MB R0A 1G0</p> <p>E-mail: horsebacktrails@hotmail.com</p> <p>Web: www.horsebackrivertrails.com</p>
<p>Ponchos Camp and Golf</p>	<p>Location: Box 1189, 20074 PR126 Grunthal, MB R0A 0R0</p> <p>E-mail: info@ponchosgolf.ca</p> <p>Web: www.ponchosgolf.ca</p>
<p>Crow Wing Trail Association</p>	<p>Location: Box 268, St-Pierre-Jolys , MB R0A 1V0</p> <p>E-mail: cwta@crowwingtrail.ca</p> <p>Web: www.crowwingtrail.ca</p>
<p>St Malo Cabins</p>	<p>Location: 110 East Lakeshore Road, De Salaberry, Manitoba R0A 1T0, Canada</p> <p>Phone: 204-346-4646</p> <p>Web: https://stmalocabins.com/</p>
<p>Rat River Recreation Commission</p>	<p>Location: Box 591; St-Pierre-Jolys, MB R0A 1V0</p> <p>E-mail: hello@ratriverrecreation.com</p> <p>Web: www.ratriverrecreation.com</p>

15.4 Cultural Places and Amenities

Amenities	Location	Facilities	Description
Caisse Populaire Cairn	St Malo	1	Monument to commemorate 75 years of the founding of Caisse Populaire (a credit union now called Caisse Groupe Financier)
St Malo Dam	St Malo	1	Functioning Dam that controls water levels in St. Malo Lake. Built by the Prairie Farm Rehabilitation Administration
La Fournaise Log Home	St Malo	1	Built in 1872 , the La Fournaise House is one of the oldest buildings in the area, and a rare surviving connection to the areas's pioneer roots.
Desrosier Farm House	St Malo	1	The Desrosier Farm House in St. Malo features several of the new trends in the large scale buildings in rural Manitoba
The Maynard House	St Malo	1	A good example of an L-shaped plan with intersecting gambrel roofs.
Wooden Silos	St Malo	1	The Roger Dandenault Barn and Silo on Rat River Drive in the RM of De Salaberry shows the traditional gable roofed barn from early 20th century.
Desaulnier House	St-Pierre-Jolys	1	Local distinct Franco-Manitoban house
Goulet House	St-Pierre-Jolys	1	The house presents a fine example of early French domestic architecture in Manitoba.
Prefontaine House			The house is an excellent example of the kind of grand turn-of-the -twentieth century home that recall the lifestyles of St-Pierre-Jolys' well-off merchant and political class.
Dotremont House	Rat River Drive	1	Built for the Prefontaine family in 1920, enormous farm-house as a local example how urban architecture could be transferred to farm setting with great effect.
Honeyland Farms	Dufrost Area	1	The honey processing building and round bee-storage building- one of the first commercial bee keeping operations in Western Canada in 1920.
Convent of the Sisters of the Holy Names of Jesus and Mary	St-Pierre-Jolys	1	The Church designed in the traditional Second Empire style of francophone religious communities in Manitoba - built 1900.
Louis Malo Pioneer Site	St. Malo	1	It is one of the four large Christian Crosses that mark the nearby landscape
Turenne Farm Silo	Rat River Place	1	Built 1935, the farm silo is the oldest remaining wooden silos in RM of De Salaberry and only one of a handful of the traditional wooden silos that still stand in Manitoba.
Ukrainian Greek Orthodox Church	Dufrost	1	The church is the most visible and evocative expression of Ukrainian culture in the region.
St. Malo Roman Catholic Church	St. Malo	1	Built in 1936, the most impressive church that is nearly a textbook example of the kind of architecture traditions from Quebec.



15.5 Museums

St Malo Shrine and Grotto Catholic Church

De La Grotte Avenue
Saint Malo, MB R0A 1T0



15.6 Libraries


Library	Address
St Malo Library	Address: 188 Rue St Malo, Saint Malo, MB R0A 1T0
Jolys Regional Library	Address: 505 Hebert St N, St-Pierre-Jolys, MB R0A 1V0

15.7 Churches and Organizations

Church	Location / Contact
Blessed Margaret Parish	5 Saint-Malo Road, Saint-Malo, MB R0A 1T0 Phone: 204-347-5518 Pastor: Dominic La Fleur
Catholic School of Evangelization Catholic Youth Ministry	60 Nadeau Pl, St. Malo, MB R0A 1T0 Phone: 204-347-5396
St. Malo Grotto Archdiocesan Pilgrimage	De La Grotte Ave, Saint Malo, MB R0A 1T0
Training Grounds Church	21129 Highway 59 South, Saint-Malo, MB R0A 1T0 Phone: 204-381-0557 Pastor: Michael Doerksen
Roman Catholic Church	37 Main Street, Otterburne, MB R0A 1G0 Phone: 204-433-7438
Providence University College & Theological Seminary	10 College Crescent, Otterburne, MB R0A 1G0 Phone: 204-433-7488
Assumption of the Virgin Mary Ukrainian Greek Orthodox Church	Nault Rd., Dufrost, MB. Phone: 204-947-0559



15.8 Safety / Community Protection

Service	Location / Contact
<p>Royal Canadian Mounted Police (RCMP)</p>	<p>For all emergencies please dial 911 For non-emergency issues (ex: civil complaints) please contact the office in St-Pierre-Jolys: 204-433-7908</p>
<p>Volunteer Fire Departments</p> 	<p>The St. Malo Fire Department is made up of 22 members serving the communities with the RM of De Salaberry and surrounding areas with four trucks and the jaws of life.</p> <p>The St-Pierre-Jolys Fire Department is a volunteer brigade with 20 members. The Department has 4 tank trucks, pumper and jaws of life.</p> <p>For all emergencies please dial 911.</p>
<p>By-Law Enforcement</p>	<p>Contact RM of De Salaberry Municipal Office E-mail: info@rmdesalaberry.mb.ca Phone: 204-433-7406</p>
<p>Ambulance Service</p>	<p>For all emergencies please dial 911</p>
<p>Emergency Measures Organization (EMO)</p>	<p>More information please contact: Denise Parent Chief Administrative Officer Box 40 St-Pierre-Jolys, MB R0A 1V0 204-433-7406</p> <p>For more information, please follow the link below: http://www.gov.mb.ca/emo/</p> <p>For more information on flooding, please follow the link below: https://www.gov.mb.ca/flooding/index.html</p>
<p>St-Pierre-Jolys RCMP Detachment</p>	<p>300 Sabourin St St-Pierre-Jolys MB R0A 1V0 Telephone: 204-433-7908 Fax: 204-433-3212 Provided language(s): English and French</p> <p>Mailing address: P.O. Box 430 St-Pierre-Jolys MB R0A 1V0</p> <p>Services available: Criminal records check; Fingerprints; Vulnerable sector check; Report a crime; General information; Document verification; Non emergency complaints; Firearm enquiries; Special occasion licences; Outside detachment emergency phone</p>

15.9 Health

Hospitals			
Facility	Acute Care Beds	24 Emergency	Contact:
De Salaberry	14	YES	Phone: 204 433-7611 www.southernhealth.ca
Ste Anne Hospital		YES	Phone: 204-422-8837 www.southernhealth.ca

<https://www.southernhealth.ca/finding-care/ste-anne/hopital-ste-anne-hospital>

<https://www.southernhealth.ca/finding-care/st-pierre-jolys/centre-medico-social-de-salaberry-district-health-centre>

Health Care Centres and Services	
Centre médico-social De Salaberry District Health Centre Emergency Room open 7 days a week, 8am-8pm	354 Préfontaine ave, St. Pierre-Jolys, MB; Phone: 204-433-7611
Ambulance Medical Service	911 2 ambulances
Medical Laboratory	De Salaberry and District Hospital; Phone: 204-433-7611 Ste Anne Hospital
X Ray Diagnostic	De Salaberry and District Hospital; Phone:204-433-7611 Ste Anne Hospital; Phone: 204-422-8837
Supportive Housing	Manitoba Housing Authority 427 Rue Sabourin, St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-2578 Manoir St-Pierre Manor 449 Jolys Avenue W, St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-3724 Manitoba Family Services & Housing; Phone: 204-433-2576
Assisted Living Housing	St. Pierre Manor 449 Jolys Ave W, St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-3724
Additional Health Care Services Southern Health-Santé Sud	354 Prefontaine Avenue, St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-6711 www.southernhealth.ca
Personal Care Home	De Salaberry District Health Centre has an attached 22- bed personal care home Phone: 204-433-7611 www.southernhealth.ca
Home Care	Phone: 204-433-7636 x 4404
Assisted Living / Supportive Housing	Chalet Malouin 14 St. Hilaire St., St. Malo, MB R0A 1T0 Phone: 1-204-347-5753

Health Care Providers	Location	Number
Physicians	Clinique St-Pierre-Jolys Medical Clinic 204-433-7263	Physicians - 3 Nurse Practitioners - 2
Dentists	St Pierre Dental Centre 354 Avenue Prefontaine St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-7436 Epic De St. Malo Inc Smile of St. Malo 112 St Malo Street St Malo, MB R0A 1T0 Phone: 204.347.5418	Dentists - 3
Massage Therapist	Back to Basic Massage Therapy 467 Rue Sabourin, St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-7414 Knead a little Heaven 375 Prefontaine Avenue St-Pierre-Jolys, MB R0A 1V0 Phone: 204-746-0459 Poirier Massage Therapy Box 125 Otterburne, MB R0A 1G0 Phone: 204.433.7415 Reena's Massage Therapy 17 Place Maynard West St Malo, MB R0A 1T0 Phone: 204.347.5260	Massage Therapists - 4
Optometrist	St Pierre Eye Care 3-530 rue Sabourin St-Pierre-Jolys, MB R0E 1V0 Phone: 204-433-3937	Optometrist - 1
Physiotherapists	Red River Physiotherapy & Wellness Centre - St-Pierre-Jolys 388 Rue Sabourin, St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-3697	Therapist -1
St-Pierre Chiropractic Centre Chiropractor	530 Rue Sabourin, St-Pierre-Jolys, MB R0A 1V0; Phone: 204-433-7393	Chiropractors - 1
Pharmacy	Pharmacie St-Pierre Pharmacy 465 Rue Sabourin, St-Pierre-Jolys, MB R0A 1V0 Phone: 204-433-7481 St. Malo Pharmacy 122 St Malo Ave., St. Malo, MB R0A 1T0 Phone: 204-347-5574	Pharmacist – 1 Pharmacist -1

15.10 Services to Seniors

15.9.1 Senior Housing

The Chalet Malouin is a non-profit organization for seniors 55+ that is located in heart of the St. Malo community. They offer cost effective housing for seniors from the surrounding communities with options for independent housing, assisted living and supportive housing suites available.

For more information call 204-347-5753 or go to their website at www.chaletmalouin.com

15.9.2 Handi Transit

The St-Pierre/De Salaberry Handi-Transit Corporation is responsible for the Handi-Transit services in the Village of St-Pierre-Jolys and the RM of De Salaberry. The Handi-Transit is designed to be utilized as a means of transporting the Mobility Disadvantaged, Senior Services, and the General Public to and from appointments. For more information, please visit a website at www.rmdesalaberry.mb.ca

15.9.3 Mini Van

The Mini-Van is located at the Chalet Malouin in St. Malo. The capacity is four (4) seats with the driver and can hold up to two (2) wheelchairs. For more information, please visit a website at www.rmdesalaberry.mb.ca

15.9.4 Services to Seniors

Services to Seniors partners with local, non-profit organizations to deliver community programs. Coordinator's recruit and place volunteers to assist older adults (55+) and low income adults to maintain their independent living status. Services vary based on local need, but may include: Safety Checks; Errands and Deliveries; Completion of Forms; Free Income Tax; Friendly Visiting; Health Fairs and; Newsletters; Information and Referral; Emergency Response Information Kit (ÉRIK); Support Groups; Translations.

Transportation to appointments, outings, shopping, special events, etc. please visit www.rmdesalaberry.mb.ca



16.0 Industry Analysis at a glance South East Region, MB



16.1 South East Region Industry - Portrait

Main industries South East Region	Main concentrated industries South East Region	Largest growing industries South East Region
<ul style="list-style-type: none"> Health care and social assistance Public administration Agriculture, forestry, fishing and hunting Retail trade Manufacturing Construction 	<ul style="list-style-type: none"> Agriculture, forestry, fishing and hunting Public administration Health care and social assistance Construction Educational services Accommodation and Food Services Transportation and Warehousing 	<ul style="list-style-type: none"> Health care and social assistance Professional, scientific and technical services Construction Manufacturing
23,919 jobs (49.7% of total)	All above 1.0 LQ	Each industry is expecting an increase by 20%

16.2 South East Region - Labour Force Portrait

Main occupations are in:	Main concentrated occupations are in:	Largest growing occupations are in:
<ul style="list-style-type: none"> Sales and Services Community and Government Services Trade Business, Finance and Administration Education, Law and Social community and government services 	<ul style="list-style-type: none"> Health occupations Management Occupations Accommodation and Food Services Trade, Transport and operators and related occupations Natural Resources, Agriculture, related productions occupations 	<ul style="list-style-type: none"> Health Manufacturing Trade, Transport and operators and related occupations
	All above 1.0 LQ	Each industry is expecting an increase by 18% and up



16.3 Supply Chain Analysis - Top 10 Supply Chain Gaps

Supply Chain Analysis Eastman Region at Glance

NAIC	Industry	In Region Demand	In Region Demand (%)	Imported Demand	Important Demand (%)	Total Imported Demand MB
3261	Plastic product manufacturing	\$5,455,312	11%	\$44,364,072	89%	\$49,819,384 11%
3251	Chemical manufacturing	\$13,292,044	23.5%	\$43,264,821	76.5%	\$56,556,886 39%
3222	Converted paper product manufacturing	\$1,836,851	12.2%	\$13,217,416	87.8%	\$15,054,268 43.7%
2122	Metal ore mining	\$1,293,670	10.9%	\$10,605,520	89.1%	\$11,899,189 59.6%
3329	Metal product manufacturing	\$6,426,620	40.1%	\$9,598,059	59.8%	\$16,024,679 60.9%
3327	Machine shops, turned product, and screw, nut and bolt manufacturing	\$3,503,243	28.5%	\$8,803,534	71.5%	\$12,306,777 42.5%
3255	Paint, coating, and adhesive manufacturing	\$2,305,440	22.7%	\$7,834,296	77.3%	\$10,139,736 40.3%
4931	Warehouse and Storage	\$1,143,042	15.3%	\$6,314,937	84.7%	\$7,457,978 23.9%
3272	Glass, and glass product manufacturing	\$2,987,682	32.2%	\$6,292,271	67.8%	\$9,279,953 86.4%
3324	Shipping container, boiler, tank manufacturing	\$1,409,050	19.7%	\$5,746,140	80.3%	\$7,155,190 5.6%

Source: EMSI, 2022

Supply Chain Analysis Agriculture Sector

NAIC	Top Industries on Demand	In Region Demand	In Region Demand (%)	Imported Demand	Important Demand (%)	Total Imported Demand MB
3111	Animal food manufacturing	\$44,688,008	57%	\$33,756,479	43%	\$78,453,487
4842	Specialized freight trucking	\$1,360,148	14.6%	\$7,959,547	85.4%	\$9,319,695
3261	Plastic product manufacturing	\$119,559	1.7%	\$6,939,245	98.3%	\$7,058,804
4841	General freight trucking	\$3,487,025	27.3%	\$9,305,741	72.7%	\$12,792,766
3112	Grain and oilseed milling	\$5,513,876	49%	\$5,746,092	51%	\$11,259,968

Source: EMSI, 2022

Supply Chain Analysis Construction Sector

NAIC	Top Industries on Demand	In Region Demand	In Region Demand (%)	Imported Demand	Important Demand (%)	Total Imported Demand MB
3261	Plastic product manufacturing	\$2,108,290	12.5%	\$14,818,458	87.50%	\$16,926,748
3323	Architectural and structural metals manufacturing	\$17,545,436	77.2%	\$5,193,430	22.8%	\$22,738,865
3329	Metal product manufacturing	\$4,719,605	60.5%	\$3,083,633	39.5%	\$7,803,238
4163	Lumber, millwork, hardware and other building supplies merchant wholesalers	\$4,800,998	59.6%	\$3,251,093	40.4%	\$8,052,091
3371	Institutional furniture, kitchen cabinets	\$2,631,970	32.1%	\$5,562,472	67.9%	\$8,194,442

Source: EMSI, 2022



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